

Lsect



Learning & skills ~ events,
consultancy and training

Sub-contracting Funding Summit

17th May 2011

Morley College, London

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Programme

- 10.30 Welcome and introductions
Nick Linford, Managing Director of Lsect
- 10.40 MCLs and sub-contracting ~ where are we now?
Nick Linford, author of the Sub-contracting Toolkit (ALP and LSIS)
- 11.30 Break for refreshments and networking
- 11.50 Managing new relationships ~ getting due diligence and contracting right
Dave Hughes, FE contract solicitor at Eversheds
- 12.25 Data and Funding audit advice for prime and sub-contractors
Karl Bentley, lead funding auditor, RSM Tenon
- 12.55 Finance and accounting advice for prime and sub-contractors
Chris Mantel, National Head of External Audit, RSM Tenon
- 13.10 Break for lunch and networking
- 14.00 Managing disputes and what to do when things don't go to plan
Siân Jones-Davies, Associate solicitor at Eversheds
- 14.35 Q&A session ~ get your questions answered
Amanda, Dave, Karl, Chris and Nick
- 15.00 Impact assessment and final thoughts
Nick Linford
- 15.30 Sub-contracting Funding Summit end

Slides will be emailed to delegates after the Summit

Sub-contracting Funding Summit speakers



Karl Bentley is lead ILR auditor at RSM Tenon and a consultant who specialises in Further Education data and funding. He started his FE career at a small Birmingham college before moving to the LSC National Office in 2001 where he took on a variety of roles including investigations, funding policy, audit approach and ILR audit contract management. He joined RSM Tenon in 2005 and is their technical lead for funding audit and Train to Gain. Karl advises extensively to both providers and the LSC (now SFA and YPLA) and runs an FE seminar programme.



Dave Hughes is a solicitor at Eversheds, who works in the commercial contracts team which specialises in dealing with commercial arrangements in the education sector. Dave has day-to-day experience of assisting with a wide variety of commercial work as part of the Firm's leading education practice. Dave's experience has a particular focus on commercial contracts, including sub-contracting arrangements for FE institutions, dealing with selecting and managing sub-contractors, preparation of sub-contracting arrangements and provision of ancillary services.



Siân Jones-Davies is an Associate at Eversheds and specialises in advising higher education institutions, further education colleges and sector bodies. Siân is a frequent speaker at both Eversheds seminars and external sector events and delivers in-house training to institutions. Listed as a key individual in Chambers & Partners 2011, Siân is described as having a great reputation for student-related issues and disputes.



Nick Linford is Managing Director of **Lsect**, a company specialising in post-16 funding, performance and data within the learning and skills sector. Prior to setting up **Lsect** Nick spent six years as Director of Planning and Performance for Lewisham College. Nick plays a leading role in capacity building on the use of funding and management information in the learning and skills sector, is the author of *The hands-on guide to post-16 funding* (www.fundingguide.co.uk) and *The hands-on guide to post-16 performance and data* (www.dataguide.co.uk).



Chris Mantel is the National Head of External Audit at RSM Tenon for FE Colleges and is also responsible for the funding audit contracts the firm has with the SFA. In addition to specialising in Further Education and Academies he supports a wide range of commercial clients offering advice and assistance. He started his FE career in 1993 when auditing colleges for the first time after they incorporated. In addition to audit Chris has undertaken special assignments and investigations on behalf of colleges and the funding bodies as well as leading due diligence reviews into potential college mergers.

Sub-contracting Funding Summit Delegates

Name	Job title	Organisation
Richard Allinson	Director - Consultancy and Projects	Tenet Education Services Limited
Kate Blaikie	Funding & Finance Co-ordinator	Stratford Upon Avon College-SBS
Lisa Bocking	Projects Officer	Lowestoft College
Howard Boswell	Vice Principal Strategic Partnerships/Planning	Burton and South Derbyshire College
Tony Braithwaite	Head of Information Services	Strode College
Angela Brooks	Director of Management Information Systems	Trafford College
Val Buck	Employer Services Supervisor	Lowestoft College
Sylvia Bullock	Director of Business and Workplace Development	Gloucestershire College
Melinda Bulman	Assistant Principal Finance	Middlesbrough College
Matthew Burgess	Vice Principal	Gloucestershire College
Leonie Burke	Employer Engagement Team Project Manager	West Thames College
Brent Cameron	Director of Finance	Trafford College
Prim Campbell	Group Data/Funding & E & D Champion/Director	Central Training Group
Joe Carter	Adult Learning Manager	Oxfordshire County Council Adult Learning
Mathew Casey	Director	Beacon Education Partnership
Mohan Chana	Executive Director Skills	Sussex Coast College Hastings
Simone Cohen	Assistant Director	Mapalim Ltd
Steven Coules	Training and Development Manager	Cavendish training
Darren Coventry	Partnership Manager	Eastleigh College
Ben Cowdery	Contracts Compliance Manager	Lifetime Health & Fitness
Jenny Curtis	Service Excellence Manager	Cambridge Regional College
Vince Dalton	Vice Principal	Barnsley College
Joyce Dalton	Assistant Principal	Lancashire Adult Learning
Richard Davies	Funding Assurance Manager	NCG
Jeremy Deacon	Project Support Manager	North West Kent College
Richard Drake	Assistant Principal	Northampton College
Kate Dyson	Services to Business Manager	Wakefield College
Arinola Edeh	Head of Partnerships	Barking & Dagenham College
Carlene Fenton	Business Manager	Lewisham College
Karen Fisher	Senior Contracts Administrator	Eastleigh College
Susan Forsyth	Head of Workforce Skills, Contracts	Chichester College
Beth French	Service Development Manager	Buckinghamshire County Council
Sharon Gamble	QA Manager	Hull Training
Carol Gardner	Contract Performance manager	The Manchester College
Jackie Gardner	Director of Programme Partnership Provision	Middlesbrough College
Pamela Hall	National Contracts Manager	HIT Ltd
Barbara Hamilton	Head of Service	City of London Corporation
Ann Hardy	Assistant Principal, Post 19 Curriculum	Rotherham College of Arts and Technology
Liz Hemmings	Account Manager	Walsall College
Niki Hollingsworth	Quality Manager	Skillspoint
Roger Horne	Head of Business Development	TBG Learning
Jo Houghton	Work-Based Learning Contracts Manager	Newbury College
James Hwindingwi	Training Manager	Slough Training Hub Ltd
Lesley Jackson	Contract Manager	BCTG
Maxine Jones	Partnerships Director	Lean Education and Development Group
Parv Kang	Partnership Manager	South Staffordshire College
Chrisy Kemp	Director	Kats Ltd
Dave King	Head of Employer Business Unit	Walsall College
Colette Lascelles	Contracts Manager	Hugh Baird College
Louise Lawrence-	Assistant Principal - Employer Engagement	York College
Harpal Lehal	Head of Employer Services	Uxbridge College
Louise Lowe	Operations Manager	Skills for Security Ltd
John Mabey	Programme Funding & Viability Adviser	Totton College
Lisette MacCormac	Head of Work Based Learning/Partnership Manager	South Essex College
Safraz Mayat	Contracts Manager	Bradford College
Tracey McIntosh	Director of Planning and Performance	Barnet College
Sara McLeese	Head of Contracting - South	First4Skills
Roger Miller	Audit and Compliance Manager	South Thames College

Name	Job title	Organisation
Carolyn Mills	Contract Compliance Manager	North West Kent College
Elaine Moreline	Managing Director/ Director of Quality	Central Training Group
Gill Murray	Funding, Performance and Administration Manager	Norfolk Adult Education Services
David Neal	Head of School, Partnerships & Quality	North Hertfordshire College
Christian Nicolaides	Business Development Manager	Barnet College
John O' Donnell	Deputy Director of Enterprise & Partnerships	Wigan and Leigh College
Sanjeev Ohri	Business Development Manager	Dudley College
Stefano Pacelli	External Funding Manager	Blackburn College
Sally Palfrey	Contracts and Partners	Sussex Downs College
Simon Patrick	Quality Manager	Chesterfield College
Mathew Phelps	Head of Workforce and Business Development	Eastleigh College
David Phillips	ALS & External Contracts Manager	South Tyneside College
Lorraine Pizan	Employer Services Operations Co-ordinator	Oaklands College
Pamela Rathbone	Head of Apprenticeships	Lewisham College
Alexander Read	Financial Accountant	City of Bristol College
Sarah Reeves	Programme Officer	Kensington and Chelsea College
Gemma Rietdyke	Partnership Manager	Liverpool Community College
Ian Rimmington	Vice Principal	West Cheshire College
Charlie Roberts	Head of Department, Workforce & Employment Skills	Bracknell & Wokingham College
Steve Roe	Chief Executive	Consortium for Learning (CfL)
Jayne Sale	Commercial Services Manager	Skills for Security Ltd
Andy Sheppard	Head of Partnership and Contract Management	Learning World
Vitalija Skarbaliete da	Employer Training Solutions Team Leader	Oxford and Cherwell Valley College
Charlotte Swain	Head of Department	North East Worcestershire College
Ian Thorogood	Director of Operations - South East	Tenet Education Services Ltd
West Tina	Quality Manager	Wiltshire Council
Christopher Todd	Assistant Principal	Hinwick Hall College
Catherine Tuckfield	Head of Compliance & Standards	Filton College
Phil Walters	Managing Director	Lean Education and Development Group
Andy Waring	Director	Mizuna Training Ltd
David Warnes	Divisional Director	Richmond upon Thames College
Hayley Whitemore	Head of Contracting - North	First4Skills
Gavin Whitworth	Curriculum Area Manager	Richard Huish College
Christian Wilkins	Director	Beacon Educational Partnership
Nicola Williams	Vice Principal Corporate and Enterprise	Worcester College of Technology
Andy Wood	Senior Partnership and Contract Manager	Learning World
Jeff Wren		Oaklands College
Richard Wyszecski		
Lindsey Young	Training Director	Clarkson Evans

2011 Summer Programme of Events

1. Sub-contracting Funding Summit	Tuesday 14 June	North West
2. Summer College Data Conference	Thursday 16 June	London
3. Apprenticeship Funding Practicclass	Monday 20 June	Midlands
4. Apprenticeship Funding Practicclass	Wednesday 22 June	South West
5. Apprenticeship Funding Practicclass	Monday 27 June	London
6. Apprenticeship Funding Practicclass	Tuesday 5 July	North East
7. Intro to funding for curriculum staff	Thursday 7 July	Midlands
8. Intro to funding for curriculum staff	Wednesday 13 July	North East
9. Intro to funding for curriculum staff	Monday 18 July	London
10. Year-end data audit essentials	Wednesday 20 July	Midlands
11. ESOL Funding Practicclass	Thursday 21 July	London

Booking via
www.lsect.com
will be made
available shortly.



