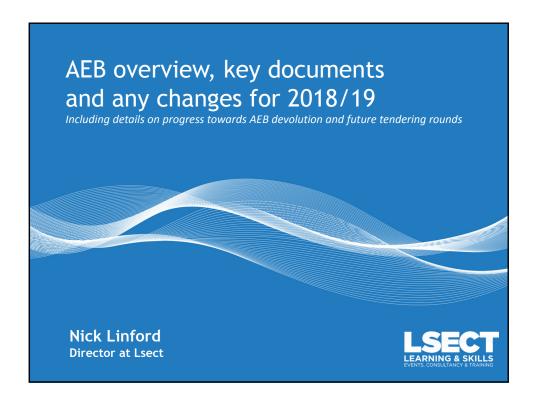


### Agenda

- 10:30 AEB overview, key documents and changes (incl. devolution)
- 11:10 Full-funding entitlements, local flexibility, RARPA, subcontracting rules and navigating complex learner eligibility
- 11:50 Break for refreshments
- 12:10 The Single Activity Matrix and full or co-funded funding formula
- 13:00 Break for lunch
- 13:50 Profiling monthly full and co-funding and the use of a dynamic AEB profiling calculator
- 14:30 AEB performance policies and intervention regime
- 15:00 The ILR and related data tools for AEB in 2017/18 and 2018/19
- 15:30 End



#### AEB funding pot & purpose (part 1 of 2)

£1.5bn per year, every year until 2019/20. DfE: "This funding's principal purpose is to engage adults and provide the skills and learning they need to equip them for work, an apprenticeship or further learning."

ESFA also: "It enables more flexible tailored programmes of learning to be made available, which may or may not require a qualification, to help eligible learners engage in learning, build confidence, and/or enhance their wellbeing"

But also: "Providers must respond to the priorities set by local commissioners and other stakeholders, for example local enterprise partnerships, relevant mayoral combined authorities and the Greater London Authority"

#### AEB purpose (part 2 of 2)

The DfE also said AEB provision that it broadly four categories:

- 1. Legal entitlements
  - > English and maths GCSE and functional skills up to Level 2 (including as part of a traineeship), for those aged 19 and over who have not achieved a GCSE grade 4-9
  - > Provision to support progression up to a first full Level 2, or a first full Level 2, for those aged 19 to 23
  - > First full Level 3 for those aged 19 to 23
- 2. Skills provision for unemployed
- 3. Traineeships
- 4. Community learning for learners furthest from learning or employment

Could you label all your AEB provision this way?

#### **AEB** devolution

DfE: "Mayoral Combined Authorities (MCAs) and the Greater London Authority (GLA) will take on more responsibility to deliver quality adult education in their local areas from 2019 to 2020 when adult funding is devolved, H West of England subject to agreed readiness conditions"

- 2018/19 transition year
- 2019/20 full devolution to the 9 areas
- In March 2018 7 areas given devolution 'support' funds totalling just under £1m
- Likely to mean more tendering
- Lots of unknowns, including future of subcontracting

- A Cambridge & Peterborough
- **B** Greater London Authority
- C Greater Manchester
- D North of Tyne
- E Liverpool City Region F Sheffield City Region
- G Tess Valley
- I West Midlands



#### Community Learning (CL) within AEB

- Some AEB funded providers have CL funding listed in Appendix 1 of their allocation
- Typically for local authorities and SDIs (ringfenced at £210m)
- CL is funding model 10, non-formula funded and not included within achievement rate data (QAR or NARTS)
- Grant funded providers (e.g. LAs) can switch some or all CL to formula funded AEB, but not the other way
- Annex B to funding rules stipulate CL objectives

https://www.gov.uk/government/publications/adult-education-budget-funding-rules-2018-to-2019

#### AEB funding rules for 2018/19 (v1 draft)



https://www.gov.uk/government/publications/adult-education-budget-funding-rules-2018-to-2019

"This document forms part of the terms and conditions of funding"

"You must operate within the terms and conditions of the funding agreement, these rules, and the ILR Specification. If you do not, you are in breach of the funding agreement with the ESFA"



ILR Learning
Delivery funding
model, code 35
(adult skills) is
the focus of today

https://www.gov.uk/government/publi cations/ilr-specification-validationrules-and-appendices-2018-to-2019

#### Summary of main changes since funding rules 2017 to 2018

- 241. We have highlighted the main changes from the funding year 2017 to 2018 in the table below.
- 242. Please note this is not an exhaustive list of all changes. You must refer to the main document for the definitive rules, which apply to all providers of education and training who receive funding from the Secretary of State for Education acting through the ESFA.
- 243. If you have a specific query on the funding rules, please email the SDE\_Servicedesk@education.gov.uk or speak to your provider management manager/advisor.

Section	Paragraph	Change
Eligibility for funding	46 to 49	We have inserted 'persons granted stateless leave' as a new category in order to comply with our obligations under the UN Convention on Stateless Persons, and the Fees and Awards Regulations, which were amended in early 2018.
What we fund	63	We have inserted a paragraph, to mirror a requirement in the apprenticeship funding rules that you must not enrol individuals on learning aims or programmes eligible for AEB funding at the same time as any new apprenticeship.
Definitions used in the adult education budget - Unemployed	145 to 146	We have updated these paragraphs with correct (at the time of publication) individual and household claim values, supplied by the Department for Work and Pensions.
Learning in the workplace	160	We have inserted this paragraph to explain that we will fund legal entitlement qualifications delivered at a learner's workplace.
What we do not fund	162	We have revised this paragraph to explain that you cannot use your AEB allocation to fund learners in custody. We have agreed this with The Ministry of Justice, who fund prison education in England.
Community learning	Information box above paragraph 213, and Annex B	We have inserted an information box and objectives in Annex B to better explain community learning funding policy and have relevant information available in one document.
Learner Support	230	We have changed the basis to which you can claim the 5% admin fee. This must be claimed against your learner support final claim and not your 2015 to 2016 learner support allocation.

Draft rules 47 pages, compared to 57 pages for 2017/18

Few changes, but "The ESFA reserves the right to make changes to these rules."

Fewer pages as missing the payments and performance management section (will be added to final version 'in due course')

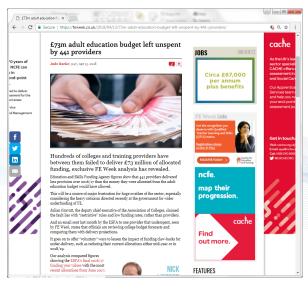
https://www.gov.uk/government/publications/adult-education-budget-funding-rules-2018-to-2019.

#### Changes to over-delivery in 2018/19

ESFA published on 29 March: "On the adult education budget, we continue to maintain levels of investment. Grant provider block grant allocations are rolling-forward from 2017 to 2018 and contract for service provider allocations are being increased from 9-month to 12-month values. Where applicable, we are also consolidating rundown funding into contract for service baselines too. In all cases, allocations will include any growth awarded so far this year. To ensure providers can deliver adult education budget provision with confidence, we are committing to fund 3% over-delivery at the end of the 2018 to 2019 funding year for all providers."

https://www.gov.uk/government/news/maintained-stability-in-provider-allocations





Current rule for colleges and LAs is that if underdelivery is within 97% then there will be now claw-back

DfE unable to confirm if this rule will remain in place

https://feweek.co.uk/2018/04/13/73m-adult-education-budget-left-unspent-by-441-providers/

#### Two types of AEB allocation

Adult Education Budget (Allocated) = £1.19bn 'Grant funded providers' = colleges and local authorities PAID ON PROFILE

Adult Education Budget (Procured) = £95m 'Contract funded providers' = Not colleges and local authorities (but some grant funded providers successfully tendered for 'procured' AEB) PAID ON ACTUALS

Allocations for 2018/19 typically equal to or higher than allocation in 2017/18

Note: ESFA allocation list is incomplete (e.g. missing biggest AEB provider of all, Learndirect)

https://www.gov.uk/government/publications/funding-allocations-to-training-providers-2017-to-2018, where the provider of the

## Also...ESFA training materials for 2017/18 may be useful

Slides coving four AEB topics

- 1. Legal entitlement/local offer/eligibility
- 2. Traineeships
- 3. English/maths/ESOL
- 4. Rates and funding approach

Plus a 30min 'narrated presentation'



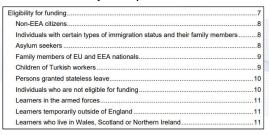
https://www.gov.uk/government/publications/adult-education-budget-funding-and-performance-management-rules-2017-to-2018



#### Funding eligibility for the learner

In most cases it should be easy to determine eligibility on basis learner being a citizen and resident of a country within the European Economic Area for at least the previous three years on the first day of learning

But can be very complex to determine



And: Learning must be taking place in England and "You must not claim funding where a learner only sits or resits a learning aim assessment or examination and no extra learning takes place."

#### Funding eligibility for the course

A course will either be:

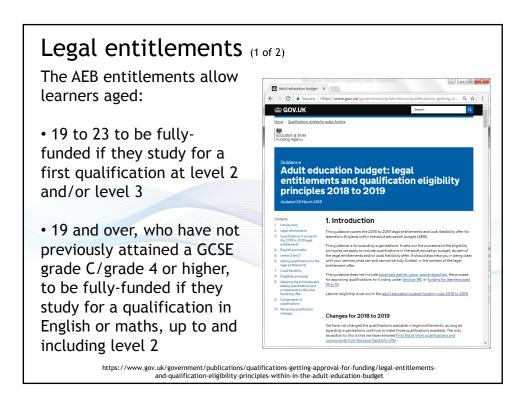
- 1. Ineligible for funding for all or a particular learner, or
- 2. Eligible for co-funding for all or a particular learner, or
- 3. Eligible for full-funding for all or a particular learner

For full-funding at level 2 and below, definition of unemployed is:

receiving JSA (incl. NI credits only), ESA in WRAG, Universal Credit and Jobcentre Plus determine as being in All Work-Related Requirements Group, Work Preparation Group or Work-Focused Interview Group

Also, providers can use discretion if learner is receiving other state benefits and earning less than £338 a month and you are "satisfied the learning is directly relevant to their employment prospects and the local labour market needs"

		10 1 00 11	h	04. 11		
ESFA table	Provision	19- to 23-year-olds	24+ unemployed	24+ other		
of AEB	English and maths, up to and including level 2 (Must be delivered as part of the legal entitlement)	Fully funded*	Fully funded*	Fully funded*		
funding	Level 2 (excluding English and maths) (First full level 2 must be delivered as part of the legal entitlement)	Fully funded* (first and full)	Fully Funded	Co-funded		
contributions	Learning to progress to level 2	Fully funded <sup>^</sup> (up to and including level 1)	Fully funded	Co-funded		
by provision	Level 3 (First full level 3 must be delivered as part of the legal entitlement)	Fully funded* (first and full)	Loan-funded	Loan-funded		
type	,	Loan-funded** (previously achieved full level 3 or above)	R of funding r	llos		
https://www.gov.uk/government/ publications/adult-education- budget-funding-rules-2018-to-2019	Traineeship#	Fully funded (including 16- to 24- year-olds##)	N/A	N/A		
	English for Speakers of Other Languages (ESOL) learning up to and	Co-funded	Fully funded	Co-funded		
	including level 2	Fully funded – unemployed				
	Learning aims up to and including level 2, where the learner has already	Co-funded	Fully funded	Co-funded		
	achieved a first full level 2 or above	Fully funded – unemployed				
	*Must be delivered as one of the English and maths, and/or first full level 2 or first full level 3 qualifications required as part of the legal entitlements.  *Must be delivered as entry or level one provision from local flexibility.					
	# Excludes flexible element where funding depends on age and level.  ## 16- to 18-year-old learners must be eligible under the ESFA's young people's residency requirements.  ** Availability of loans at level 3 does not replace the legal entitlement to full funding for learners					
	aged 19 to 23 undertaking their first full le	evel 3.				



#### Legal entitlements (2 of 2)

"We will update the level 2 and level 3 legal entitlements offer when the Department for Education (DfE) updates the performance tables every quarter."

"We have published a list of level 2 and level 3 legal entitlement qualifications. You will also be able to identify qualifications that are part of the level 2 and 3 entitlements in LARs using the following categories: Legal Entitlement - Level 2 only for Legal Entitlement at Level 3"

"You must not charge any course fees."

https://www.gov.uk/government/publications/qualifications-getting-approval-for-funding

Category:

2018 to 2019 list of qualifications in the

English and maths legal entitlement offer

2018 to 2019 list of qualifications in the level 2 and level 3 legal entitlement offer

Legal Entitlement-English and Math

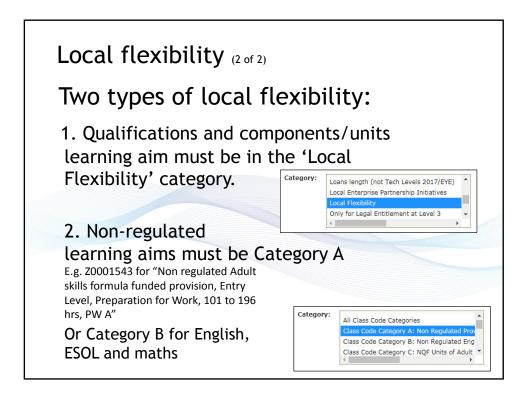
LEP-Solent LEP 14/15 Pilot Licence To Practise - Security

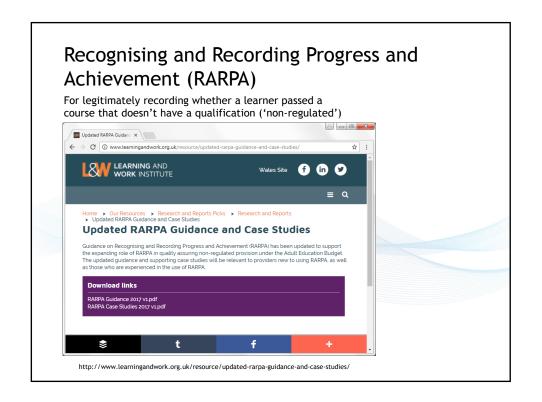
### Local flexibility (1 of 2)

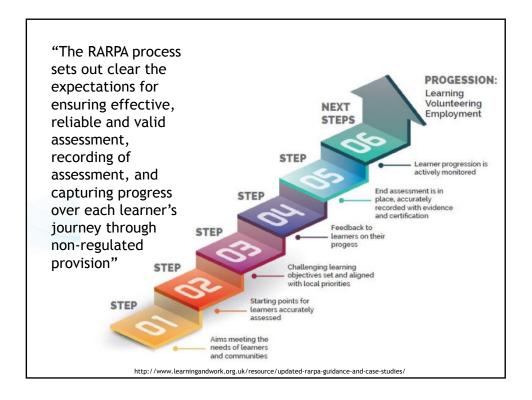
"Local flexibility is tailored provision for adults. It includes regulated qualifications and their components (units), and/or non-regulated learning, from entry level to level 2."

"Within local flexibility, there is also the facility for colleges and training organisations to select to deliver non-regulated learning. We only require delivery of a qualification where a learner exercises their legal entitlement, to a first full level 2 or first full level 3 and/or English and maths."

"For 2018/2019, we have removed First Aid at Work qualifications and components from the local flexibility offer within the AEB. This is because these qualifications are now all at level 3, and local flexibility only covers learning up to and including level 2."







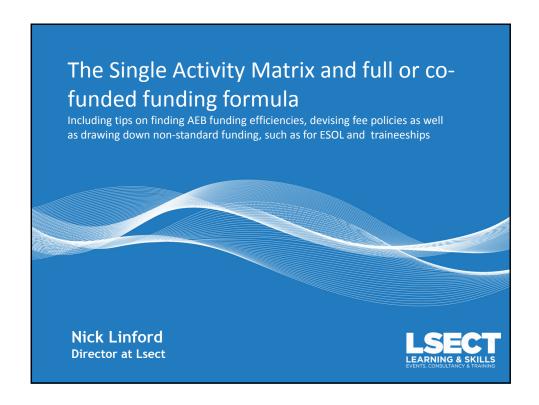
#### Subcontracting

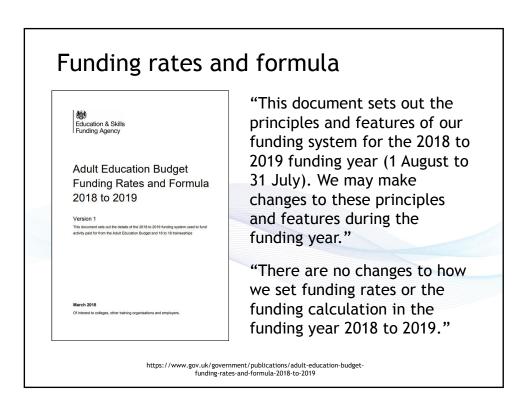
Subcontracting	13
Selection and procurement	14
Entering into a subcontract	15
Terms that you must include in your contracts with delivery subcontractors	16
Monitoring	17
Second-level subcontracting	17
Reporting subcontracting arrangements	17
Distributing income between you and your delivery subcontractors	17

"Your governing body or board of directors and your accounting officer (senior responsible person) must be satisfied that all your delivery subcontracting meets your strategic aims and enhances the quality of your learner offer. You must set out the reasons for subcontracting in your published supply chain fees and charges policy to reflect your strategic aims. You must be able to evidence this, such as minutes of meetings and written sign-off.

You must not subcontract to meet short-term funding objectives."

Para~83~and~84:~https://www.gov.uk/government/publications/adult-education-budget-funding-rules-2018-to-2019





#### AEB fully funded formula

The base rate and programme weighting form part of a larger formula



PW = Set for each aim based on the Sector Subject Area assigned to the aim. They are A (1), B (1.12), C (1.3), D (1.6) and E (1.72)

DU = Based on learner's home postcode. If in one of the 27% most deprived areas (based on IMD 2015 in 17/18) then the DU is between 1.084 and 1.336

ACU = Based on delivery location, this is a South East weighting which rises the closer the delivery to central London (1.2 max)

## The base rate for the relevant learning aim comes via single activity matrix (SAM)

Funding bands - hours	Туре	Base rate (1 PW)	Low rate (1.12 PW)	Medium rate (1.3 PW)	High rate (1.6 PW)	Specialist rate (1.72)*
Up to 2		£14	£16	£18	£22	£24
3 to 4	Very small	£21	£24	£27	£27	£36
5 to 6		£35	£39	£46	£46	£60
7 to 12		£50	£56	£65	£80	£86
13 to 20	Small	£100	£112	£130	£160	£172
21 to 44		£150	£168	£195	£240	£258
45 to 68		£300	£336	£390	£480	£516
69 to 92	Medium	£450	£504	£585	£720	£774
93 to 100		£600	£672	£780	£960	£1,032
101 to 196		£724	£811	£941	£1,159	£1,246
197 to 292	Large	£1,265	£1,417	£1,645	£2,025	£2,176
293 to 388		£1,987	£2,225	£2,583	£3,179	£3,417
389 to 580		£2,573	£2,882	£3,345	£4,117	£4,425
581 to 1060	Very large	£4,170	£4,670	£5,421	£6,671	£7,172
1061 or more		£6,602	£7,395	£8,583	£10,564	£11,356

#### Other funding rates (unchanged from 2016/17)

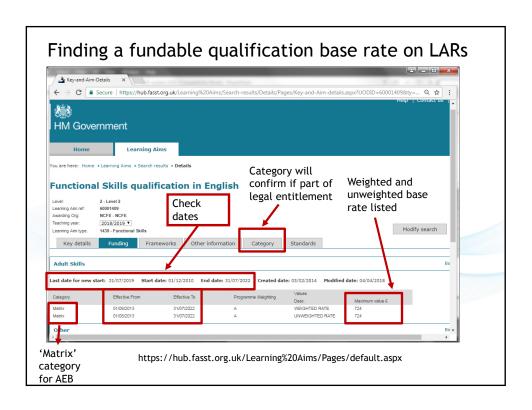
	Programme weighting (PW)					
Qualification type	A – Base (unweighted)	B – Low	C – Medium	D – High	E or G* (specialist)	
GCE AS-level	£724	£811	£941	£1,159	-	
GCE A-level	£1,987	£2,225	£2,583	£3,179	-	
GCSE	£724	£811	£941	£1,159	-	
GCSE short course	£300	£336	£390	£480	-	
Functional skills in English or maths	£724	-	£941	-	-	
Functional skills in IT	-	£336	-	-	-	
Access to HE	£3,022	£3,384	£3,928	£4,835	£5,197	

#### **BUT ALWAYS CHECK LARS**

The single work-placement and work-preparation rate for traineeships of £970

Annual funding cap of £4,400 for each learner each year, before any weightings

Learning Support a fixed monthly rate of £150



## Finding a non-qualification (non-regulated) base rate on LARs

Non-regulated learning aims identify the level, sector subject area and SAMs funding hour band

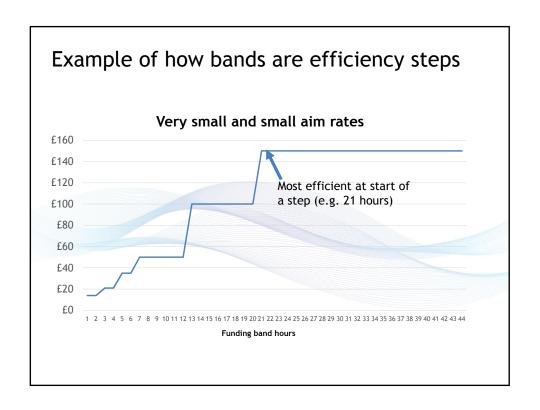
E.g. Z0001543 for "Non regulated Adult skills formula funded provision, Entry Level, Preparation for Work, 101 to 196 hrs, PW A"

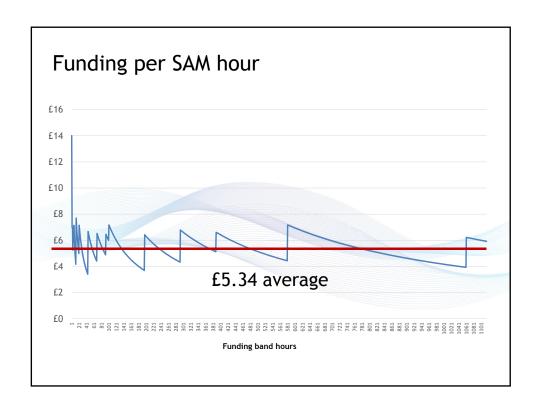
Use the category additional filter to help find category A where it isn't English, Maths or ESOL or category B where it is



Appendix H for the ILR 2017/18 explains how these and other learning aim class codes are to be used.

https://hub.fasst.org.uk/Learning%20Aims/Pages/default.aspx





Funding band hours	Rate	Bottom of band per hour £	Top of band per hour £	Value of extra hour at boundary
Up to 2	£14	£14.00	£7.00	£7
3 to 4	£21	£7.00	£5.25	£14
5 to 6	£35	£7.00	£5.83	£15
7 to 12	£50	£7.14	£4.17	£50
13 to 20	£100	£7.69	£5.00	£50
21 to 44	£150	£7.14	£3.41	£150
15 to 68	£300	£6.67	£4.41	£150
59 to 92	£450	£6.52	£4.89	£150
93 to 100	£600	£6.45	£6.00	£124
101 to 196	£724	£7.17	£3.69	£541
197 to 292	£1,265	£6.42	£4.33	£722
293 to 388	£1,987	£6.78	£5.12	£586
389 to 580	£2,573	£6.61	£4.44	£1,597
581 to 1060	£4,170	£7.18	£3.93	£2,432
1061 or more	£6,602	£6.22	-	-

#### AEB co-funded formula

Funding is reduced by half the unweighted base rate



The co-funded amount deducted from funding is half the value listed for that learning aim on LARS

So if you choose to set fees on this level, it is the same for that base rate for all learners across England

### Special top-up funding for ESOL

If you deliver more hours for an ESOL qualification than the top of a SAMs hour band you can be funded for the extra

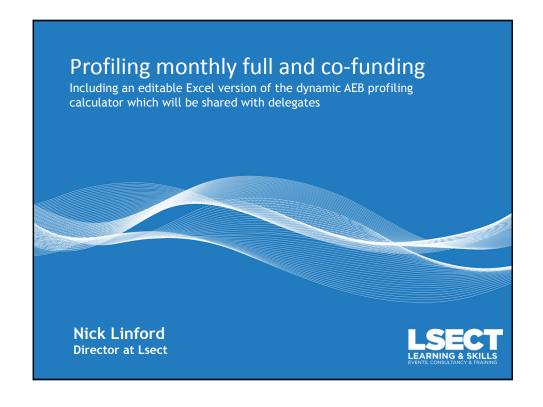
E.g. You deliver 60 hours, on a qualification in band 21 to 44 hours (£150). So you can top up 16 hours.

In the ILR you record 16 hours in the 'Additional delivery hours' field

16 hours is in band 13 to 20 hours (£100), so the funding software makes the base rate £250 for your 60 hour course (£150 learning aim + £100 top-up)

https://www.gov.uk/government/publications/adult-education-budget-funding-rates-and-formula-2018-to-2019

#### Very different funding between Traineeship funding example study programmes Using likely scenario (10 week traineeship) and AEB 16-18 19-24 Total Activity Learning aim Learning aim title unweighted unweighted hours funding funding Z0003511 Induction and work (no funding as Non regulated SFA formula must be in LARs funded provision, Level 1, preparation £970 (always, category 'Work | Preparation for Work, 45 2 weeks (5hrs x 5 regardless of Preparation - SFA to 68 hrs, PW A days) hours) Traineeships') 314 hours so in the Z0007837 Work placement Work placement (200 -280-359 (LARs category I 224 and always £970) (28hrs x 8 weeks) band £724 Maths (2.5hrs x 8 L1 Functional Skills in 20 50123257 weeks) Mathematics £724 L2 Functional Skills in English (2.5hrs x 8 50116605 weeks) English Example shows only base rates (excludes £2,133 £2,418 learner and provider specific weightings for disadvantage and area cost)



#### Qualifying period for funding

An learning aim will only be counted if it is funded, and will only be funded if it is eligible AND passes the qualifying period

The length of the learning aim is defined by the calendar days (including weeks) between the start date and the end date in the ILR

Length of learning aim	Qualifying period
168 days (24 weeks)	42 days (6 weeks)
14 to 167 days (2 - 24 weeks)	14 days (2 weeks)
Fewer than 14 days (under 2 weeks)	1 day (1 attendance)

If a learning aim has and actual end date before the qualifying period and is an early completer then the aim is counted and all of the funding is earned

If a learning aim has and actual end date before the qualifying period and is not completed then the aim is not counted and no funding is earned

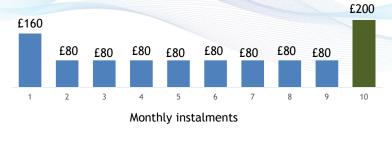
#### Monthly funding instalments

Funding for each learning aim is paid in monthly instalments according to the start and end dates in the ILR, based on a standard formula

On programme payments are 80% of the weighted co- or full-funding and paid monthly (with double in month one). This is paid for the months before their actual end date.

Achievement payment for remaining 20% paid in the month of the actual end date where the aim is fully achieved

For example, a 9 month learning aim with weighted funding of £1000 would be paid across 10 instalments as follows:



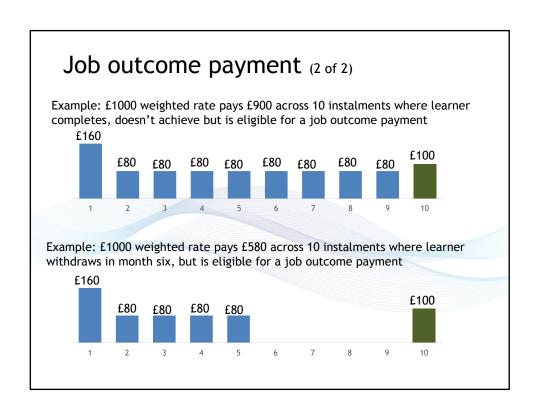
#### Job outcome payment (1 of 2)

"For fully funded learners who are unemployed (including traineeships), we will pay 50% of the achievement payment if they start a job before achieving the learning aim. If the learner then achieves the learning aim, we will pay the remaining achievement payment. The following conditions apply.

- The learner must provide you with evidence through a declaration, that they have a job for at least 16 hours or more a week for four consecutive weeks.
- Where the learner was claiming benefits relating to unemployment they must also declare that they have stopped claiming these."

Learning delivery employment outcome code 1 or 2 in the ILR to claim the payment, and enrolment would be excluded from achievement rates

Para 240: https://www.gov.uk/government/publications/adult-education-budget-funding-rules-2018-to-2019



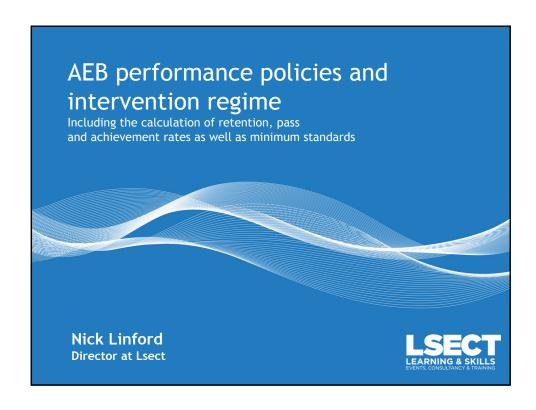
### Dynamic profiling your AEB...

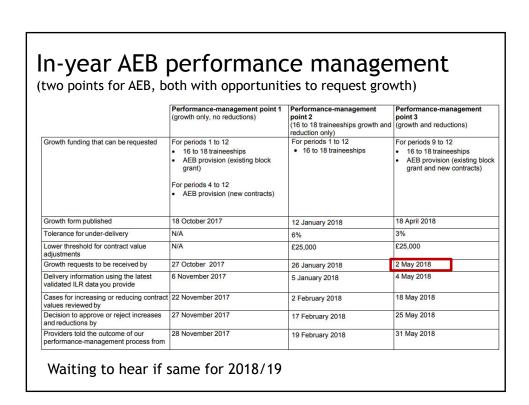
See demo

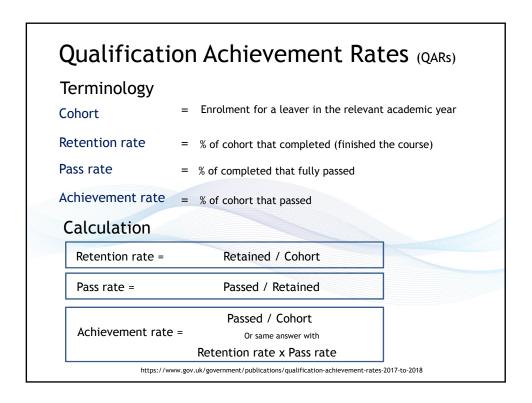
Calculator will be shared with delegates via email

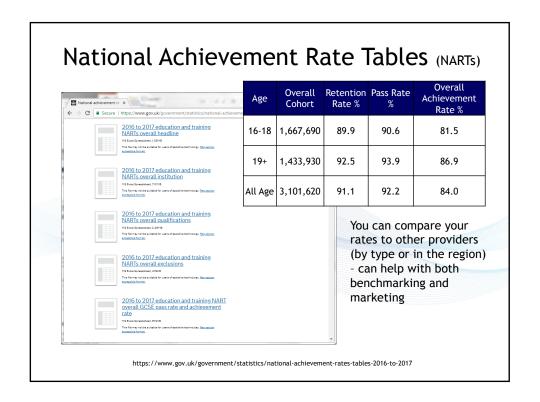
### Key planning factors to remember

- > It is a per enrolment funding system (so larger classes usually mean more efficiency)
- In-year funding methodology (such as disadvantage uplift) makes for fair income and expenditure models, but use averages when planning
- Not every enrolment will be funded as a start and not every start will complete or achieve
- Curriculum plans need monitoring and adjustment within academic and ESFA financial year constraints









### Minimum standards (MS)

Table 1: Minimum Standards thresholds for 2016 to 2017

Qualification Type	Threshold (%)
Apprenticeships (framework or standard)	62
Access to HE	70
A-Levels	75
AS-Levels	63
Award	80
Certificate	80
Diploma	70
ESOL	70
Basic Skills Maths and English	63
GCSE Maths and English	75
GCSE Other	75
Other non-Regulated	85
Other Regulated	70
QCF Unit	85

https://www.gov.uk/government/collections/qualification-achievement-rates-and-minimum-standards

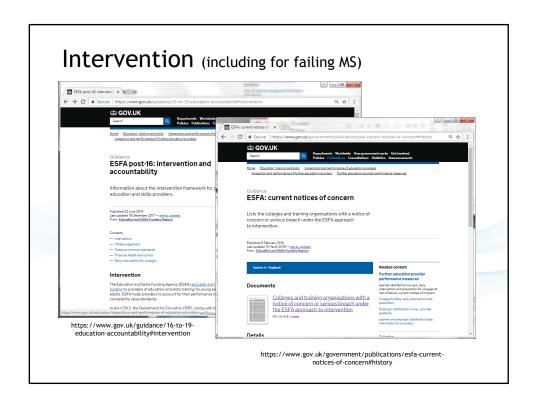
Typically, MS thresholds are published after the relevant year has ended

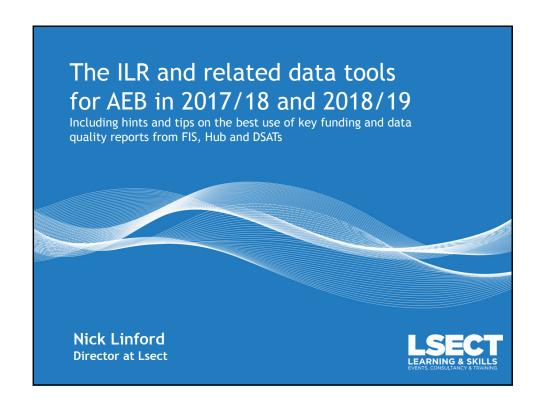
QAR and MS reports can be downloaded from the Hub.

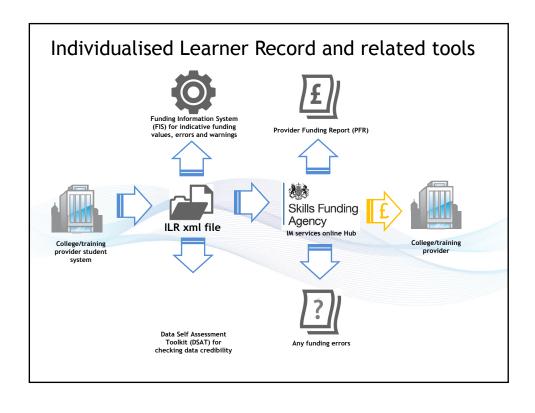
If more than 40% of the total cohort is below threshold the provider will be in scope for intervention

Understanding the difference between a threshold (varies by qual type) and the tolerance (40%) is key

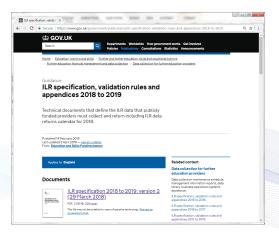
You want to be above the threshold and below the tolerance







#### Individualised Learner Record in 2018/19



# Three relevant changes to for AEB

- New 'Campus Identifier' field for college groups
- 'Contact preference codes' changed to be opt ins rather than opt outs
- New 'Employment status monitoring codes' to record hours employed per week

https://www.gov.uk/government/publications/ilr-specification-validationrules-and-appendices-2018-to-2019

#### Key ILR fields used by funding software

- > Funding model
- > Learning aim
- > Start date
- > Planned and actual end date
- > Completion status
- > Outcome

Also employment status (ESF match issues)

And how important will the Destination and Progression records become?

