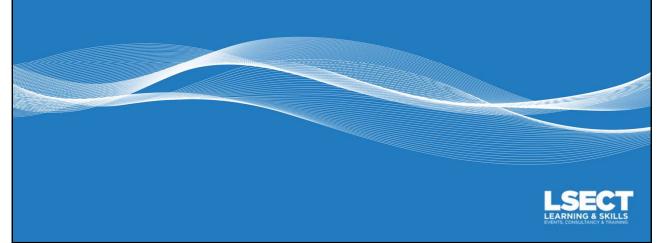
## Apprenticeship funding - critical update six months in

Nov/Dec 2017



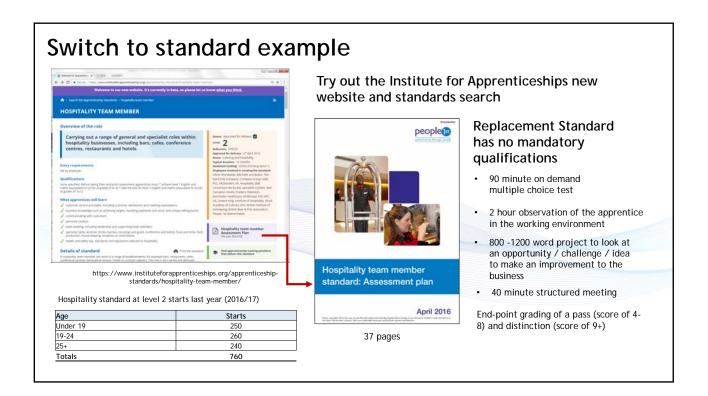
# Agenda10:30 From frameworks to standards11:10 Building your own dynamic apprenticeship planning and modelling system12:00 Break for refreshments12:15 The End Point Assessment market - how to choose your EPA org?13:00 Break for lunch13:50 Reformed achievement rates, Minimum Standards and preparing for Ofsted14:10 Compliance - making the off-the-Job training requirement a success15:00 System changes and reforms - what to expect and being prepared15:30 End

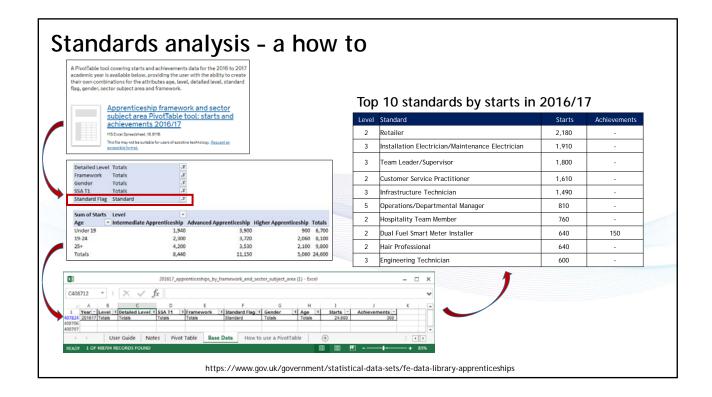
Slides will be emailed to you after the workshop



#### Framework withdrawals - don't get caught out DfE say they are still on track to switch off all frameworks by 2020 Issuing authorities now getting involved and meant to consulting with a minimum of 6 months' notice of any withdrawal date should be given For example, in August People 1<sup>st</sup> announced no new starts on many popular pathway frameworks from 31 December This is a list of live and withdrawn frameworks. Frameworks that have a blank date have not had a withdrawal date confirmed. Frameworks in bold signify that only the levels in bold are planned for withdrawal. Frameworks in Framework level/s italics signify that the withdrawal date was confirmed by the issuing authority ESFA Issuing Framework name Framework Sector Subject Area Withdrawal date Level 4 Level 5 Level 6 Level 2 Level 3 Authority number 🖵 Hospitality 583 People 1st Retail and Commercial Enterprise 31-Dec-17 x https://www.gov.uk/government/publications/removal-of-apprenticeship-frameworks

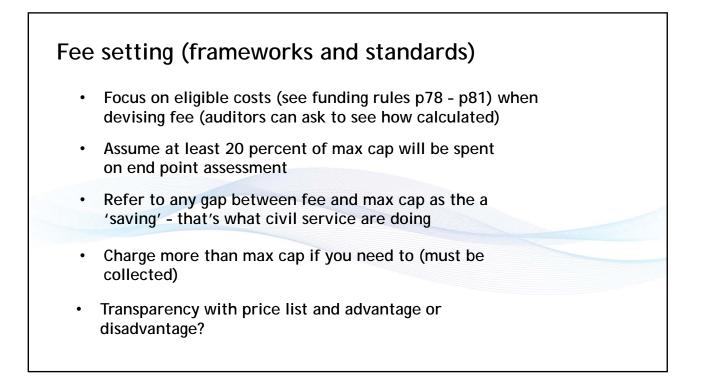
			performa	opletst ance through people		/ D. WOllmen Research + \		
		hip pathways for ces and aviation -	hospitality, travel			Advances to the two reduces or other and the control of the two reduces or two reduces or two reduces or the two reduces or the two reduces o		
Igency (ESFA), People outlined below.	1st is exten	n, and communication w ding the withdrawal date	e of apprenticeships pat			Nome         Brothwarks         Frantwarks         Frantwarks         Presworks         Presworks         Develop a frantwarks           mest = Instructure floar         in detail		
e dates <mark>highlighted in yellow</mark> (for December 2017) are final. ny queries regarding this announcement should be directed to <u>trailblazer@people1st.co.uk</u>			1st.co.uk		Backta seenthremets Hospitality (England)			
Apprenticeship Framework Title	Pathway level	Pathway title	Replacement apprenticeship standard	FINAL pathway withdrawal date	Max band	Framework details Framework 30 FR83722 Farm model: 19 FR83		
Level 2: Apprenticeship in Hospitality	2	Hospitality Services	Hospitality team member	31 December 2017	£1,500	Downland that work		
Thospitality	2	Food and Beverage	Hospitality team	31 December	£2,000	Restance in the second state of the second sta		
	2	Services Housekeeping	Member Hospitality team member	2017 31 December 2017	£1,500	http://www.afo.sscalliance.org/frameworks-library/index.cfm?id=FR037		
	2	Front of House / Reception	Hospitality team member	31 December 2017	£2,000	Framework summary		
http://marketir		1st.co.uk/apprentic	oshins/Pathwav%20	withdrawal	https://www.gov.uk/governm	Hospitality		
		update%20August%20			ent/publications/apprenticesh ip-funding-bands	Intermediate Level Apprenticeship in Hospitality		
					ip randing barras	This framework includes information on Personal Learning and Thinking Skills		
Hospitality fra	mework	at level 2 starts	last year (2016/	17)		Pathways for this framework at level 2 include:		
Age			Starts			Pathway 1: Hospitality Services		
Under 19			4,080			Competence qualifications available to this pathway: C1 - Level 2 NVQ Diploma in Hospitality Services (QCP)		
19-24			5,580			Knowledge qualifications available to this pathway: K1 - Level 2 Certificate in Hospitality and Catering Principles (Hospitality Services) - QCF		
25+			7,570			Combined qualifications available to this pathway: N/A		
						This pathway also contains information on:		





### Standards analysis - market analysis on fees

Level Standard			Starts		Level Standard			Starts	
2 Retailer (LARS code 101)			2,180		3 Installation Electrician/Mainte (LARS code 5)	nance Elec	trician	1,910	
	nterturbelow		(c)	Key details	(	desired and rests	2 Settering detting	6) (m) (m) (m)	
	Driving party   1	Developing apprentice/have   two	entite sententi Q	£5k over a	INSTITUTE FOR APPRENTICESHIPS	Ensuring quality 0	service in the second second	the survively Q	
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Overview of the role				But can be big variations	Overview of the role Install, maintain and repair electrical system		tatas Approved for a	interny 🖸	
Helping customers buy products or service organisations such as department stores, g centres, high street chains, supermarkets a and mail order businesses.	arden	Battais: Approved for Level: 2 Roberseis: 570327 Approved for delivery Typical duration: 127 Mealmon Nonding: E	r. 11 May 2016 Ing and procurement months	based on max £ per month	Industrial, commercial and domestic enviro Entry requirements Set to environ: Cardidaes will assay have lead 2 watts and lightly leques A <sup>6</sup> to Ca		Anteresson (70153) Approved for delivery: Inste: Construction Typical duration: 42 m		
organisations such as department stores, g centres, high street chains, supermarkets a and mail order businesses.	arden ind online	Level: 2 Reference: 350227 Approved for delivery Receil: Calor, marched Typical duration: 127 Interference: 127	r. 11 May 2016 Ing and procurement months	based on max £ per month	Entry requirements	Ainer to SCIIIs of gradie	Aderance (10:53 approval for delivery: Instit: Construction Visital Advantion: 4 or dealmain funding: 51 20	and a	
organisations such as department stores, g centres, high street chains, supermarkets a and mail order businesses.	arden ind online	Level: 2 Reference: 350227 Approved for delivery Receil: Calor, marched Typical duration: 127 Interference: 127	r. 11 May 2016 Ing and procurement months	based on max £ per month	Entry requirements Delay require. Candidates will anady base least 2 meths and togeth, teques A <sup>1</sup> in C.	Ainer to SCIIIs of gradie	Aderance (10:53 approval for delivery: Instit: Construction Visital Advantion: 4 or dealmain funding: 51 20	and a	£ per month
organisations such as department stores, g centres, high street chains, supermarkets a and mail order businesses. Lowest max funding pprenticeship standard	arden ind online	Level: 2 Reference: 55127 Reference: 55127 Reade: Sales, martine Reade: Sales, martine Reade: Sales, martine Reade: Sales, Sales Reade:	r 11 May 2004 Ing and personenary meets 2000 Underg Bant	£ per month	In provident to the second sec	per me	etterene: 17753 wer: Converting Participation for deliney: Participation for deliney: Participation for deliney Participation for deliney Participat	tents Boo Pardry Band	
organisations such as department stores, g centres, high street chains, supermarkets a	arden ind online per m Level	rent: 2 Herensen: 55327 Typics devates: 17 Typics devates: 17 Typics devates: 17 Typics devates: 17 Typics devates: 17 Typics devates: 17	r 11 May 2014 rg and processes entro. 2000 Bunding Band Typical duration	£ per month £167	Environments Det vargener Cardinan of auch har ber 2 refs and light, layer Highest max funding p Apprenticeship standard	Der mo	Attensor 17213 Approx 17213 Approx 1721 Approx 1721 A	Typical duration	month
organisations such as department stores, g centres, hijs street chains, supermarkets a and mail order businesses. Lowest max funding Apprenticeship standard Aviation Ground Specialist	per m	Level 2 Argened for bitwey Argened for bitwey type of neutrations (see an unit type of neutrations (see an unit) Bandman funding (see Bandman funding (see B	r 11 May 2014 ng and panchement month. 2009 Drucking Sant duration 18	£ per month £167 £167	Infrastructure Technician	Der mo	Apteneous (1993) apteneous to address traditional and appendix of a appendix appendix of a appendix of address appendix of address	Typical duration 12	month £1,250
organisations such as department stores, g centres, high street chains, supermarkets a and mail order businesses. Lowest max funding Apprenticeship standard Aviation Ground Specialist Spectacle Maker	per m Level	Level: 2           Merror::: 51/217           Arren::: 61/217           Arren::: 61/217           Variation for Market           Variation for Market           Variation for Market           Variation for Market           Marx           £3,000           £4,000	Typical duration 18 24 24	£ per month £167 £167 £167	Engrangeneers Why open Colden of and has be I add of be a layer Highest max funding p Apprenticeship standard Infrastructure Technician Software Development Technician	Der mo	Denth Max E15,000 E15,000	Typical duration 12 12	month £1,250 £1,250





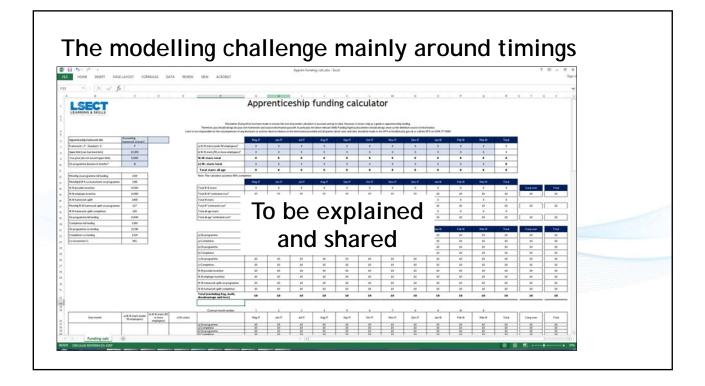
Eminder: Levied employers	Non-levied employers
Def	l inition
On Digital Apprenticeship System (ACT1)	Not on Digital Apprenticeship System (ACT2)
In theory, annual UK payroll £3m+	In theory, annual UK payroll less than £3m
Levy credit calculated monthly based on 0.5% above £3m payroll for English employees + 10%	Employer relies on finding a provider with available funding allocation
If no levy credit then co- investment model applies where employer pays provider 10%	Co-investment model applies where employer pays provider 10%
No allocations (not even for co- investment) and ESFA pay for English and maths and incentives	Allocation required to fund everything (incl. English and maths and incentives)

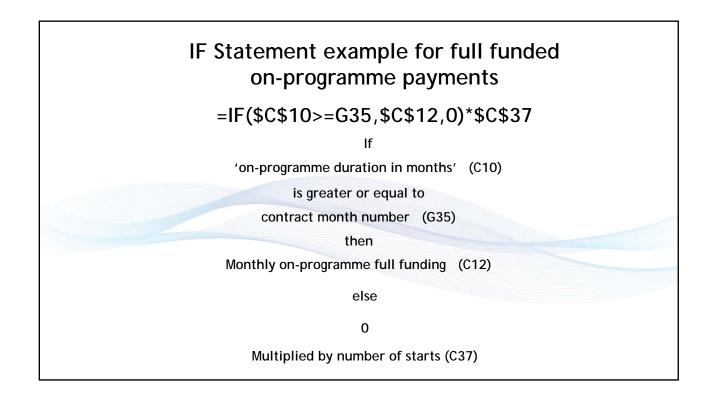
Number	Band limit	Every framework pathway assigned one of 15 funding	
1 2 3 4	£1,500 £2,000 £2,500 £3,000	The value of the band is r limit, and providers may a apprenticeship at a lower	choose to offer the
5 6 7	£3,500 £4,000 £5,000		g framework at level 2 has hit of £2,000.
8	£6,000	Levied employer	Non-levied employer
9 10 11 12 13 14 15 <b>X</b>	£9,000         £12,000         £15,000         £18,000         £21,000         £24,000         £27,000	From their levy account they pay £2,000 (£133 per month for 12 months and the remaining £404 for completion in month 13)	With no levy account they pay £200 (10%). £13 per month for 12 months and £40 for completion in month 13

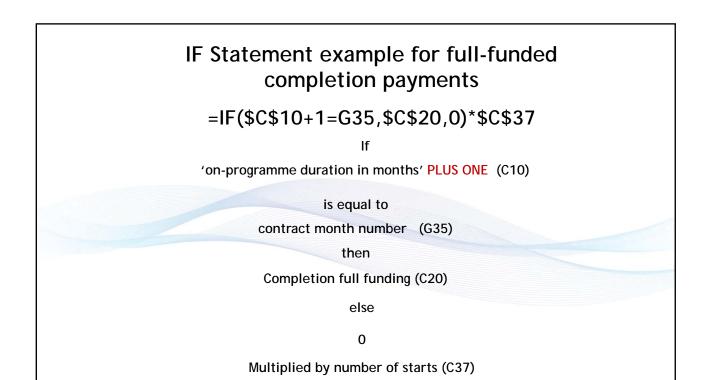
## Reminder: Other funding factors £1,000 employer incentive for 16-18s and 19-24s who have previously been in care or who have a Local Authority Education, Health and Care plan. Paid to employers in two equal instalments at 3 months and 12 months. This will be paid to the provider and must be passed on to the employer within 30 working days A £1,000 provider incentive for 16-18s and 19-24s who have previously been in care or who have a Local Authority Education, Health and Care plan. Paid to providers in two equal instalments at day 90 (3 months) and day 365 (12 months). AND, an extra 20 per cent of the upper limit for frameworks paid in same monthly proportions as apprenticeship No levy or employer contribution for 16-18s and 19-24s who have previously been in care or who have a Local Authority Education, Health and Care plan at employers with fewer than 50 staff For additional learning support the SFA will pay providers up to £150 a month, plus additional costs based on evidenced need Additional provider payments for apprentices who live in the top 27% deprived areas. £600 for top 10% of deprived areas, £300 for next 10% range and £200 for the next 7% range English and maths at level 1 and 2 funded directly by the SFA at £471 for each qualification (no separate funding for ICT)

### The modelling challenge is mainly around timings

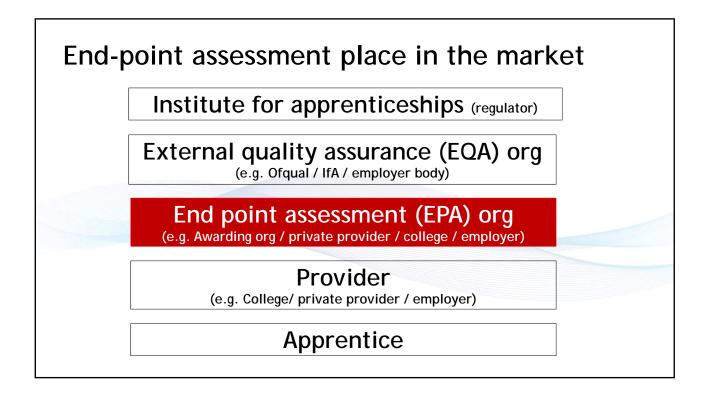
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Apprenticeship instalments	X	X	X	X	X	X	X	X	X	X	X	X	
Apprenticeship completion													Х
Framework uplift instalments	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	X	
Framework uplift completion													X
Additional payments			Х									Х	
English instalments		Х	Х	Х	Х								
Maths instalments						Х	Х	Х	Х				
All this can be overcor use of the IF Statemer				las ir	ו Exc	el, v	vith s	some	cun	ning			
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use of the IF Statemer	nt – s€	ee de	emo							U			
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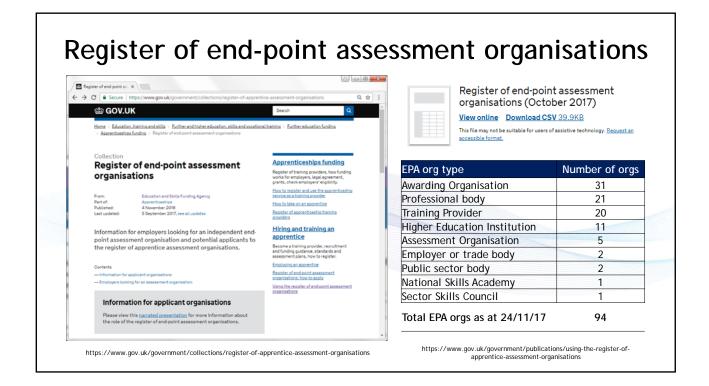




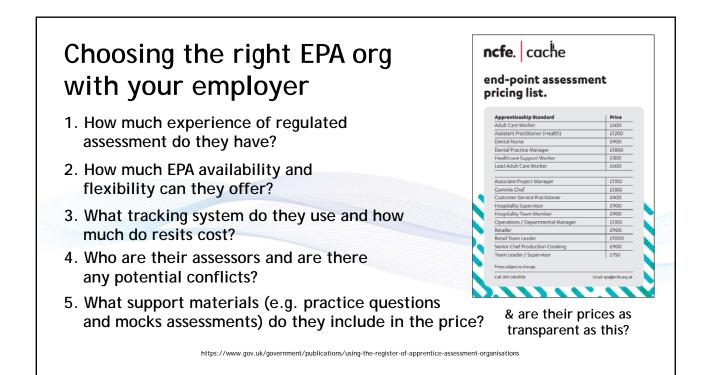








gister of end-point a	assessment orga	inisations
Register of apprentice standards (October 2017) View online Download CSV 28.9KB This file may not be suitable for users of assistive technology. <u>Request an</u> accessible format.	Lists 217 standards, of which still have no registered EPA	
For example, 12 to choose from for Hospitality Team Member at level 2	For example, 19 to choose Leader at leve	
Babcock Assessments Ltd	Active IQ	GP Strategies Assessmen Services
	Adalta Development Ltd	Innovate Awarding Limite
City & Guilds	Babcock Assessments Ltd	NCFE/CACHE
Highfield Awarding Body for Compliance (HABC)	BIIAB	NOCN
iCQ Innovate Awarding Limited	Chartered Management Institute	Occupational Awards Limited
NCFE/CACHE	cHRysos HR Solutions Ltd	Pearson Education Ltd
NOCN	City & Guilds	Sweeney Solutions
NOCIN	DSW Consulting	Skillsfirst Assess
Deerson Education Ltd	Highfield Awarding Body for	South West Councils
Pearson Education Ltd Professional Assessment Ltd	Compliance (HABC)	



# <text>

#### Achievement rate business rules Key rules is that the qualifying Education & Skills Skills Funding period is 42 days So actual end dates on the 42<sup>nd</sup> day or beyond are in Apprenticeship qualification achievement rate scope achievement rates specification 2016 to 2017 Frameworks AND standards now included BUT..." All apprenticeship starts from 1 May 2017 under the new funding model (Funding model 36 'Apprenticeships (from 1 May 2017)') are excluded from the QAR calculations; these will be 30 pages 6 pages included in 2017 to 2018 calculations." https://www.gov.uk/government/publications/sfa-qualification-achievement-rates-2016-to-2017

#### Overall and timely achievement rates

Qualification Achievement Rates (QARs) are used in the National Achievement Rate Tables (NARTs) to show apprentices and employers the relative quality of provision

Typically QAR reports are shared with providers Jan-March and become public (NARTs) May-June.

The **OVErall** QAR is based on the hybrid end year. The hybrid end year is either:

• the reporting year for overdue continuing learning aims and overdue planned breaks, or

• the later of the actual end year or the planned end year of an apprenticeship. The apprenticeships included in the 2016 to 2017 overall QAR are those with a hybrid end year of 2016 to 2017

The **timely** QAR is based on the planned end year of an apprenticeship. The apprenticeships considered for the 2016 to 2017 timely QAR measure are those with a planned end date in the funding year ending 31 July 2017. In timely QARs an apprenticeship is counted as achieved if the date of achievement is:

- on or before the planned end date; or
- no more than 90 days after the planned end date.

lat	ional achiever	nent rates	Institution Type	Overall Cohort	Overall Achievemen Rate %
ond achievener	Here R	Concession - Barry same 1/ Barry Street	College	128,760	68.9
	d⊐ GOV.UK	Search	Other Public Funded	27,770	70.5
	Hinte - Education, having and adda - Earther and hadness additional activations of the and higher additional activation pacents and mail/fractions - National activations (14)		Private Sector	243,740	65.5
	Official Statistics National achievement rates tables	Further and higher	Sixth Form College	1,670	70.5
	2015 to 2016	education courses and qualifications Decres delores bodys 10 to 10 study	Specialist College	3,230	72.6
	Pran: Department for Education and Education and Education and Education and Education (Agency)	programmer, conditions of funding, component levels, course directory, what qualification levels mean.	All	405,170	67.0
	Peri di Statistica saturali all'exementi nelle fatte ad Purther electroni and transmissione Published 15 June 2007 Liet I conditioni 23 June 2007, les si unificher Accilies ta: England	ML in 19 Austrian, large any active available ML in 19 Austrian, methic and Ensitiation excellence at Austrian Social Operational activization of the Internet			
	Apprenticeship, education and training annual national achievement rate tables (NARTs), including open data CSV Documents		Institution Type	Overall Cohort	Timely Achievemen Rate %
	2015 to 2016 apprenticeship NARTs overall headline		College	126,970	60.0
	HS Even Spreadhade, 214180 Thy file may not be surfaile for users of assettive technology. Spould.at economics.Societ.		Other Public Funded	26,850	63.5
	2015 to 2016 apprenticeship NARTs overall institution		Private Sector	235,540	57.4
	TTS Even Semechron, 12410 The fearing vertex actuals for users of accentric technology. Security as		Sixth Form College	1,550	58.5
	anautichens.		Specialist College	3,200	63.9
			All	394,110	58.7

#### Beware continuers

"Apprenticeships with a completion status of 1 (learner continuing) in the final return for an academic year that do not have a corresponding record in the following academic year, will be treated as a withdrawal for the overall methodology. Where this occurs the reporting year will be set as the year after the last submitted file containing the learning aim."

"For example, if an aim with a planned end date in June 2016, with a completion status of 1 recorded in R14 of academic year 2015 to 2016, does not appear in the ILR R14 return of academic year 2016 to 2017 it will be treated as having withdrawn in the 2016 to 2017 academic year."

#### Beware breaks in learning

"Apprenticeships or aims with a completion status of 6 (Learner has temporarily withdrawn from the aim due to an agreed break in learning), will be treated as a withdrawal for the overall methodology where:

- they do not have a corresponding restart record in the same academic year;
- they do not have a corresponding restart record in the following two academic years; or
- if the planned break was recorded in the ILR R14 return for academic year 2015 to 2016, they do not have a corresponding restart record in the R04 ILR return of the academic year 2017 to 2018."

"Where this occurs the reporting year will be set to one year after the latter of the expected end year or actual end year."



#### Minimum standards for 2016/17

After the calculation changes last year (e.g. exposing extended breaks in learning) there has been no change to the threshold or tolerance

Apprenticeship framework/standard threshold: 62% achievement

Apprenticeship framework/standard tolerance: 40%

Essentially, if more than 40% of frameworks/standard cohort fall below 62% achievement rate then the provider would be in scope for intervention

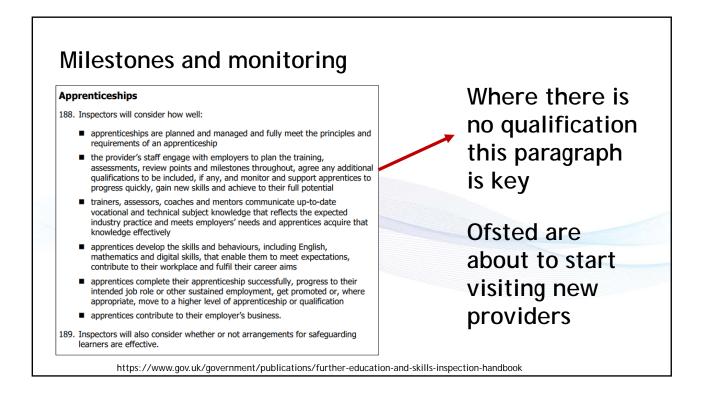
Find out more about intervention here:

https://www.gov.uk/government/publications/how-the-skills-funding-agency-will-intervene-with-providers

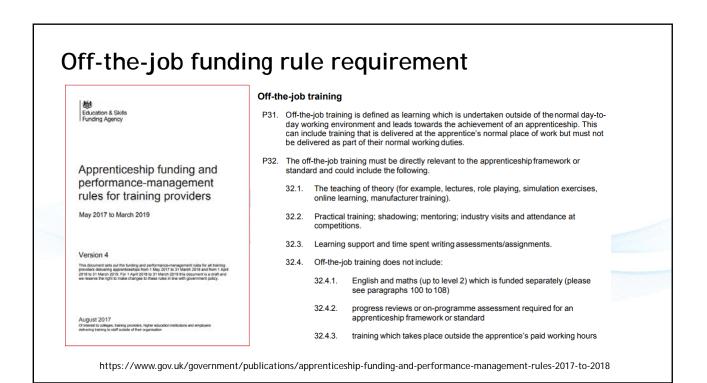
#### Ofsted's approach to standards (measuring against a baseline)

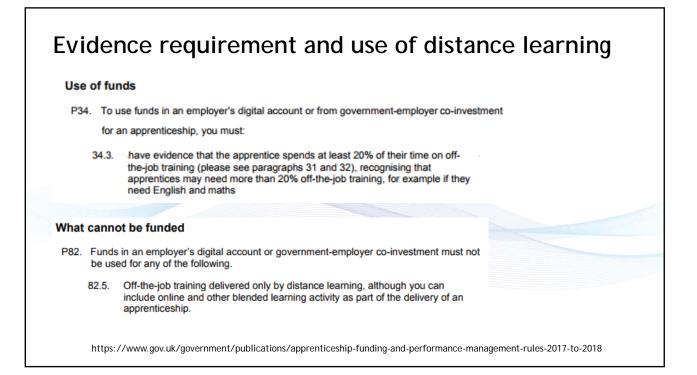
Ofsted: "Now a new model of apprenticeship is emerging. This is much more occupationally specific and is directly linked to the needs of employers. In the future apprentices will have to demonstrate that they meet the occupational standards and behaviours expected for their chosen occupation. For many of these apprenticeships there may be no vocational qualifications."

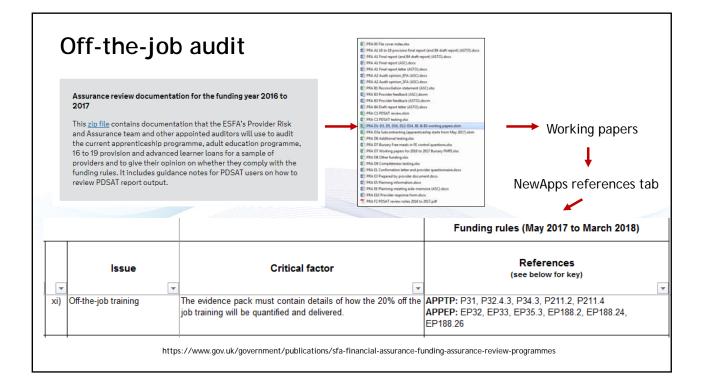
"Without qualifications to show a measurement of achievement in skills, what else are we going to use to measure that? Establishing a definite **baseline** would mean then we all together can make a judgement about how far they've progressed from their starting points".



### Compliance – making the off-the-job training requirement a success







### Off-the-job evidence pack

As a minimum you need to have recorded and agreed with employer:

Total apprenticeship durati	on

Example 24 months

Contracted time

7hrs day x 5 days x 47 weeks x 2 years = 3,290

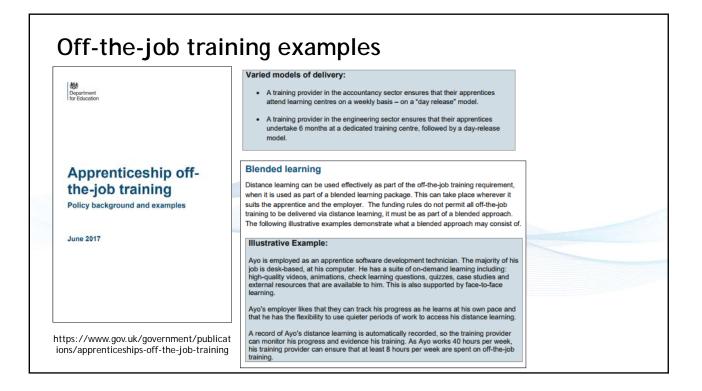
20% of contracted time

658

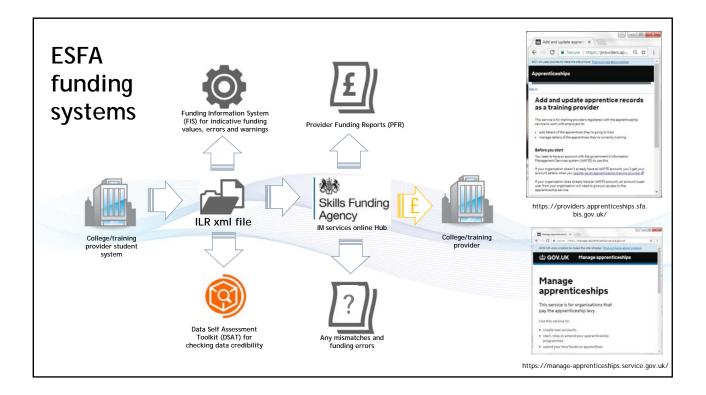
Need to write down how apprentice receive at least 658 hours before the end, and be able to monitor?

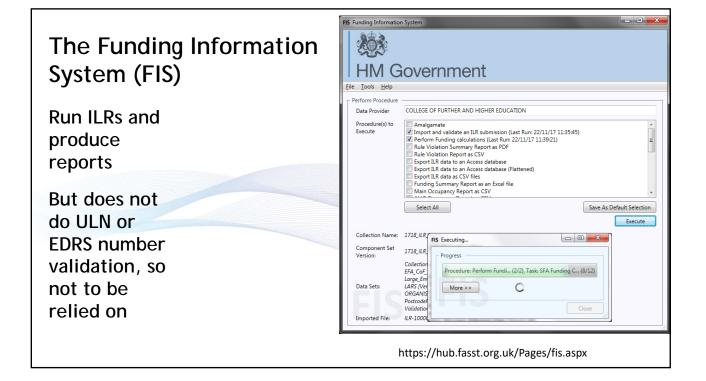
Reviews do not count, and how are you capturing evidence of employer involvement (induction AFTER apprenticeship start date can count)?

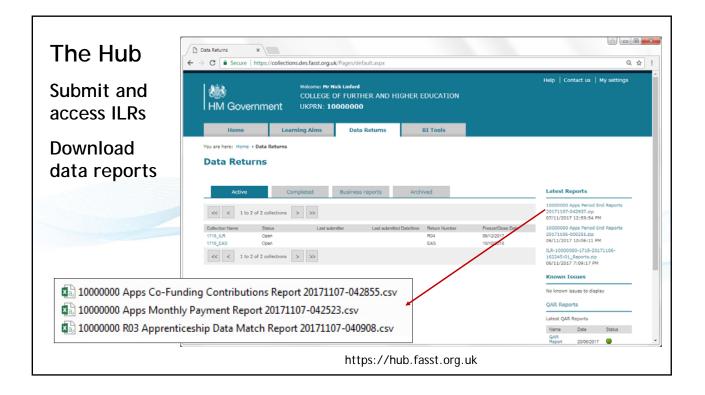
https://www.gov.uk/government/publications/sfa-financial-assurance-funding-assurance-review-programmes and the second s



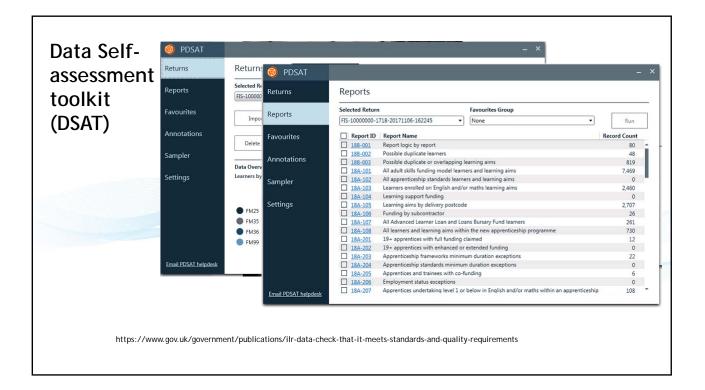




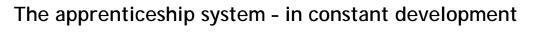


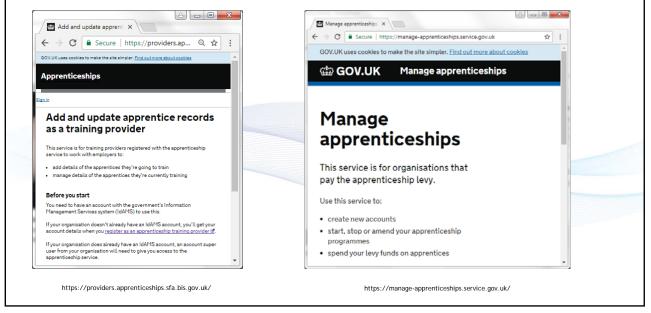


Rule Violation Summary Report           Provider:         COLLEGE           JKPRN:         10000000           LR File:         ILR-10000000-1718-20171106-162245-01.xml		OFFICIAL - SENSITIVE Year : 2017/18		
Summary Report	Total Number of Warnings			
Learner Summary	Total Number of Warnings			
Total Learner Count	Number of Learners with Warnings On	lly	Funding	
Total Number of Fully Valid Learners of which are:	Total Number of Invalid Learners		0	rt
Apprenticeships (from May 2017) Learners	Apprenticeships (from May 2017) Learners		summary repo	nt
16-19 EFA Funded Learners	16-19 EFA Fun Levy Contra	acted Apprenticeship	s Budget for starts on or after 1 M	ay 2017
Adult Skills Funded Learners	Adult Skills Fun			-
Community Learning Funded Learners	Community Lea 16-18 Levy Co	ontracted Apprenticesh	lips	Aug 201
ESF Funded Learners	ESF Funded Le ILR 16-18 Levy (	Contracted Apprenticeships	Programme Aim Indicative Earnings (£)	0.0
Other Skills Funding Agency Funded Learners	Other Skills Fur Learners	Contracted Apprenticeships	Maths and English Programme Funding $(\mathfrak{L})$	0.
Other EFA Funded Learners	Other EFA Fun ILR 16-18 Levy (	Contracted Apprenticeships	Framework Uplift (£)	0.0
No Skills Funding Agency or EFA	No Skills Fundie ILR 16-18 Levy (	Contracted Apprenticeships	Disadvantage Payments (£)	0.
Funded Learners	Learners ILR 16-18 Levy (	Contracted Apprenticeships	Additional Payments for Providers (£)	0.
	ILR 16-18 Levy (	Contracted Apprenticeships	Additional Payments for Employers (£)	0.
	ILR 16-18 Levy (	Contracted Apprenticeships	Learning Support (£)	0.0
		18 Levy Contracted App		0.0

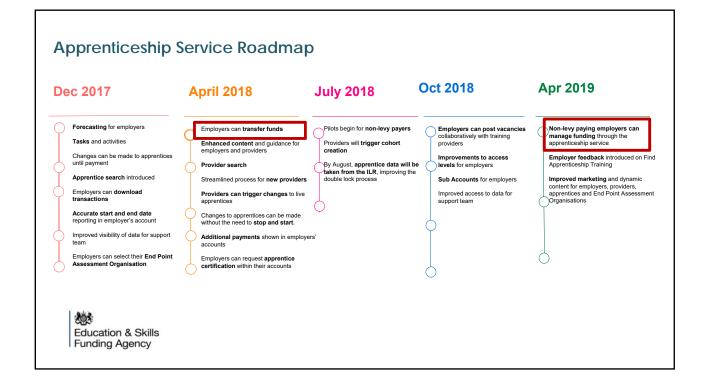


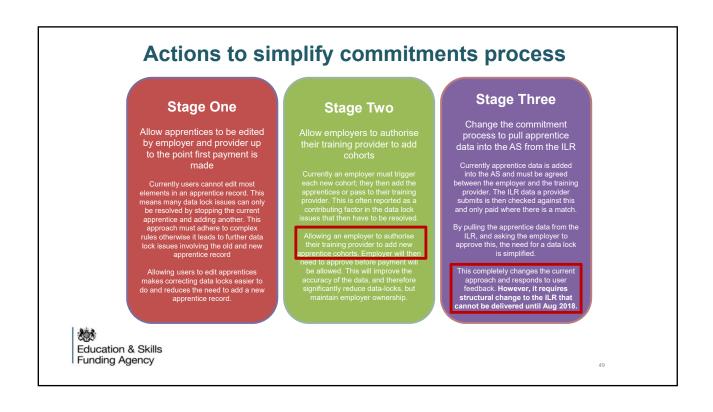
18A-108	All learners and learning aims within the new apprenticeship programme
18A-204	Apprenticeship standards minimum duration exceptions
18A-208	Negotiated prices as a proportion of funding band maxima
18A-210	Apprentices withdrawing from the programme soon after attracting an additional payment
18A-211	Apprentices that withdraw from existing programmes and restart in funding model 36
18A-212	Recording co-investment payments





## System changes and reforms - what to expect and being prepared







#### Also - keep an eye on the IfA...

"Apprenticeships will deliver high quality training and outcomes for apprentices in terms of quality and achievement.

We will measure this by:

- · Retention up to sign-off for end point assessment
- Ratio of entry to success (including grades) in end-point assessment
- Destinations in employment in the apprenticeship occupation (with the training employer or with a different employer)
- Attainment of a higher level educationally and/or occupationally within 3 and 5 years of completion
- Ofsted overall and apprenticeship grades/HEFCE (OfS) judgements"

"We will calculate a baseline for these indicators, gather data regularly over a period and determine any action needed. Once the indicators have bedded down, we will then consider whether we should set any associated targets."

https://www.instituteforapprenticeships.org/quality/what-is-a-quality-apprenticeship/

#### And finally ... any formula/rate changes for April onwards?

Future of 'transitional measures' for frameworks? (disadvantage uplift and 16-18 uplift)

Future of non-levy allocations?

Outcome of online funding consultation (increase to the English and math rates?)

Will employer co-investment contribution stay at just 10%?

Will co-investment contribution from levied employer remain uncapped?

Will there be any ring-fencing of funds beyond 16-18 and 19+ non-levy?