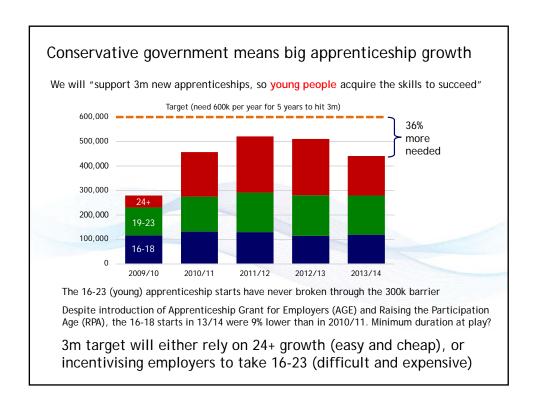
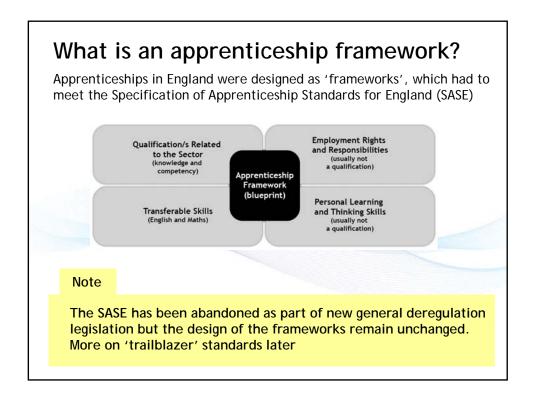


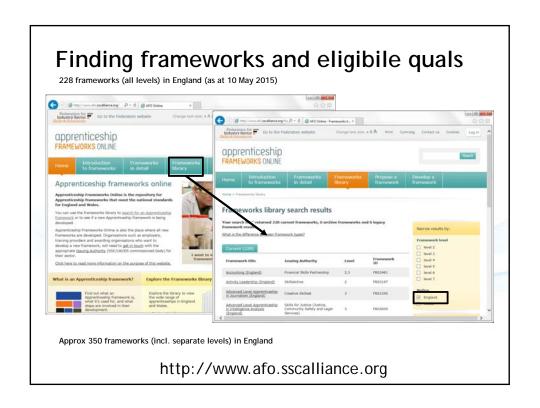
Apprenticeship funding in 2015/16

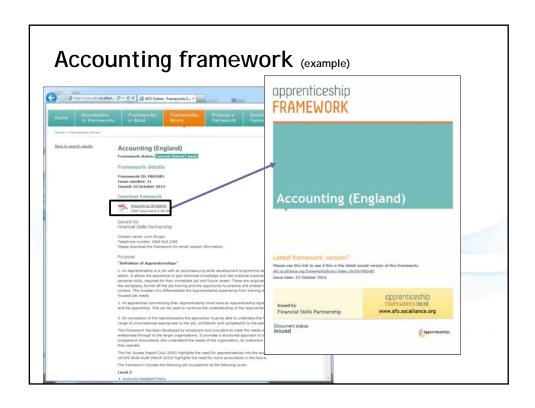
- 10.35 Apprenticeships framework funding 16-18, 19-23 and 24+
- 11.50 Break for refreshments
- 12.10 Monthly apprenticeship profiling, using FIS and tips when planning 2015/16
- 13.00 Break for lunch
- 13.50 Apprenticeship performance management and funding audit
- 14:30 The latest Trailblazer standards that are 'ready to deliver'
- 14:40 Trailblazer funding pilot rules, rates and future reform plans
- 15.30 Workshop end



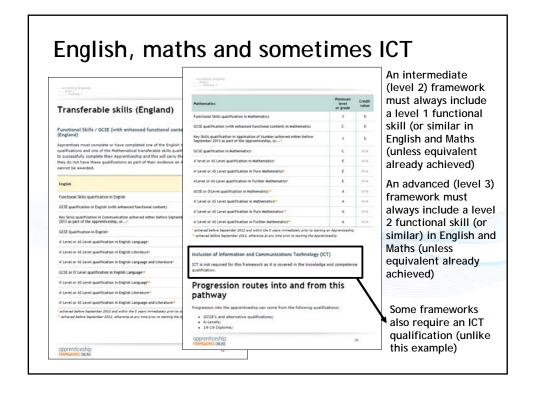












The 5 year rule scrapped

"Modifications to SASE came into effect on 6th April 2015. The changes ONLY relate to the Transferable Skills requirements of a framework and they ONLY apply to new Apprenticeship starts on, or after, 6th April 2015. Apprenticeships started before this date must continue to meet the 2013 SASE requirements for Transferable Skills. The modifications removed the "5 year rule", meaning that acceptable qualifications, achieved before September 2012, are now in scope. This includes iGCSEs, A and AS Levels, O Levels and Key Skills. However, there are still minimum grade/level requirements that need to be achieved, depending on the level of Apprenticeship being undertaken. There have also been some changes to the

minimum grade/level requirements."

CHARGES TO TERRORY TORKE TO MINE TO THE TORKE TO THE TORKE TO THE TORKE TORKE

Page added to every framework spec

Key point is that for a GCSE or O Level to be counted as a level 2 it must be a grade C or above

Other apprenticeship Eng and math rules

Intermediate (L2) apprenticeships require L1 English and maths if not already achieved Advanced and higher (L3+) require L2 English and maths if not already achieved

if, before they start a L2 apprentice they already have L1 Eng and math they must start and continue to take part in L2 Eng and maths.

- "if, before they start, the apprentice does not have the level 1 in English or maths (or both) that meets the minimum requirement of the apprenticeship framework:
- > they must be offered level 2 func skills or GCSE guals in English or maths (or both)
- > they must achieve the English and maths requirements set out by the framework."
- "If they achieve level 1 in English or maths (or both) during their apprenticeship you must offer them level-2 Functional Skills or GCSE qualifications in English or maths (or both)."

- > If learner declines offer you must be able to evidence this in learning agreement
- > You can claim funding for the level 2, but only if the level 1 is achieved
- > The Eng and maths must always be funded as part of the apprenticeship framework
- > Only the minimum requirement will impact on framework achievement £ and success rate
- > Early years educator framework has rules about GCSE Eng and math already being achieved

See para 305 of the funding rules: $https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/414797/Funding_Rules_v2_March_2015.pdf$

Framework example in full

From the spec we now know the mandatory qualifications in the chosen framework

Ac	Accounting level 2 framework example	
Learning aim	Qualification	
5010004X	Level 2 Certificate in Accounting	
50123257	Level 1 Functional Skills in Mathematics	
50116605	Level 1 Functional Skills in English	

Framework funding fundamentals

- National funding formula
- Funding formula applied to each and every qualification
- Every qualification has an unweighted apprenticeship funding rate
- All qualifications when within an apprenticeship framework are funded at the rates used in 2012/13 (no change for 2015/16)
- Funding depends not only on qualification rate, but also on age (16-18, 19-23 or 24+), learner's home postcode (disadvantage uplift), delivery location (area cost uplift), if co-funded (50% discount), with a large employer (25% discount for 19+), when they last attended (if drop-out) and if they achieved the full framework (successfully passed all the qualifications)
- A simple calculation it is not...



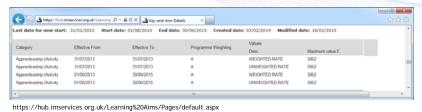
The SFA introduced a new 'streamlined' funding formula in 2013/14, but have not implemented the new 'matrix' funding rates for apprenticeships.

Therefore, apprenticeship funding rates are the same as they were in 2012/13, when based on an SLN x NFR

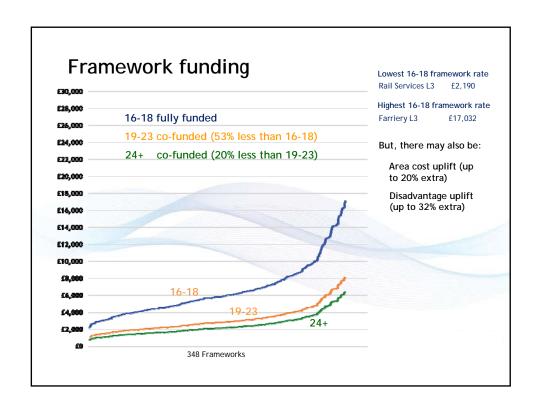
Eg. A Level 2 Certificate in Accounting (5010004X) had an Standard Learner Number value in 2012/13 of 1.477 and the 19-23 National Funding Rate was £2,615

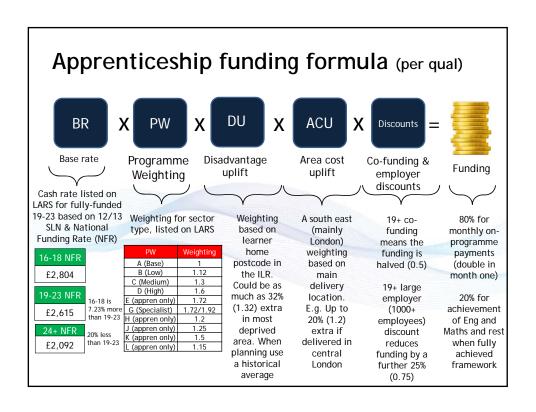
1.477 SLN x £2,615 NFR = £3,862

Helps you see where the rate on LARS (see below) comes from



Framework funding Frameworks on AFO (England) 16-18 Frameworks Level Framework Level Funding Accounting £4,142 160 Accounting £4,198 4 35 £5,330 5 15 Activity Leadership 6 3 4 Advanced Manufacturing Engineering 1 Advertising & Marketing Communications £5,961 Total 348 £4,185 Agriculture Agriculture £7,112 Agriculture £11,816 Animal Care £4,346 Animal Care £6,435 Animal Technology £6,733 3 Automotive Clay Modelling £13,739 Automotive Management and Leadership 5 Aviation Operations on the Ground £4,988 Aviation Operations on the Ground £9,445 Banking £5,339 Barbering £5.987 Barbering £5,983 Beauty Therapy £4,630 Beauty Therapy £6,095 Blacksmithing £9,203 ookkeenin





	eighted funding e. 2 accounting framework (•		4/15	and	15/	16
L2 accou	nting	LARS weighted rate					
5010004X	Level 2 Certificate in Accounting	£3,862					
50123257	Level 1 Functional Skills in Mathematics	£724					LADO
50116605	Level 1 Functional Skills in English	£724	1				LARS x
			W. Tomas		LARS	LARS	0.5
19+ co-	funding discount = 50%		LARS	LARS	0.5	0.5	X 0.8
Large e	employer discount (LED) =	25%	x 1.0723	0.5	x 0.75	x 0.8	x 0.75
.2 accoun	ting	SLN from 2012/13	16-18	19-23	19-23 LED	24+	24+ LED
5010004X	Level 2 Certificate in Accounting	1.477	£4,142	£1,931	£1,448	£1,545	£1,159
50123257	Level 1 Functional Skills in Mathematics	0.168	£471	£362	£272	£290	£217
50116605	Level 1 Functional Skills in English	0.168	£471	£362	£272	£290	£217
	Total		£5,084	£2,655	£1,991	£2,124	£1,593
	Compared to 16-18 total			52%	39%	42%	31%
	Not on LARS (bu rate on LARS is					3	

Definition of a start

The learner (ILR) data contains start and planned end data, as well as actual end data when a learner withdraws or finishes

Planned number of days in learning	Qualifying number of days
Fewer than 14 days	1 (one attendance)
Between 14 and 167 days	14 (two weeks)
168 days and greater	42 (6 weeks)

If an enrolment does not meet the qualifying criteria it will not be counted for learner or funding purposes

Clearly it is important for any apprenticeship funding that there is solid and auditable evidence of guided learning, assessment, training or monitored workplace practice after the 42 day



Monthly apprenticeship funding

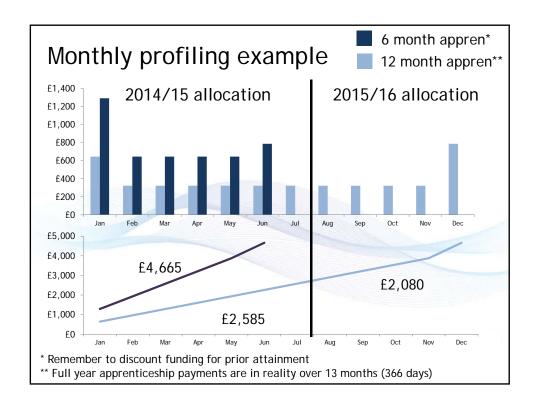
Monthly on-programme (OP) instalment funding includes a double payment in month one (sometimes referred to as n+1). For example, if OP was £10,000 over 9 months then month one would be £2,000 and following 8 months would be £1,000 each

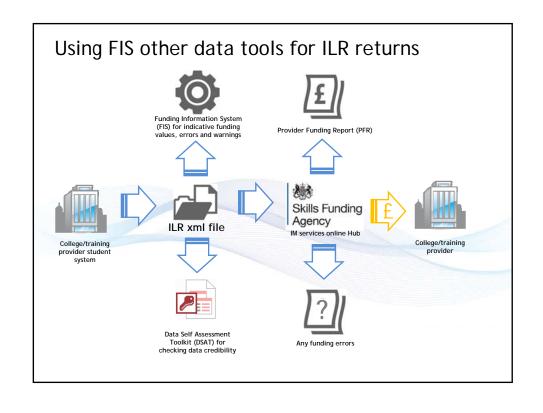
L2 accounting	J	16-18 unweighted funding
5010004X	Level 2 Certificate in Accounting	£4,142
50123257	Level 1 Functional Skills in Mathematics	£471
50116605	Level 1 Functional Skills in English	£471
	Total	£5.084

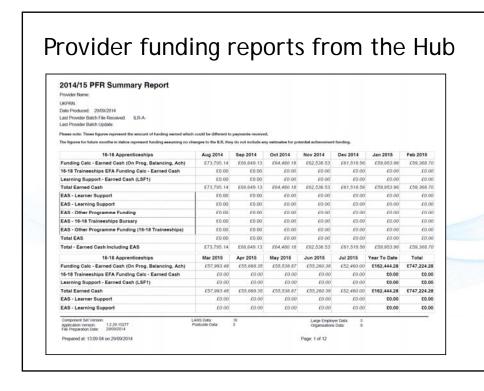
OP Instal Month 1	£2,034	Achievement	£1,017
OP Instal Month 2	£1,017	7.0070	21,017
OP Instal Month 3	£1,017	Total funding	£5,084

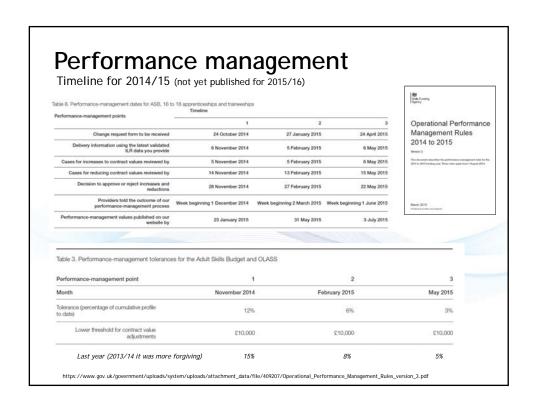
Note

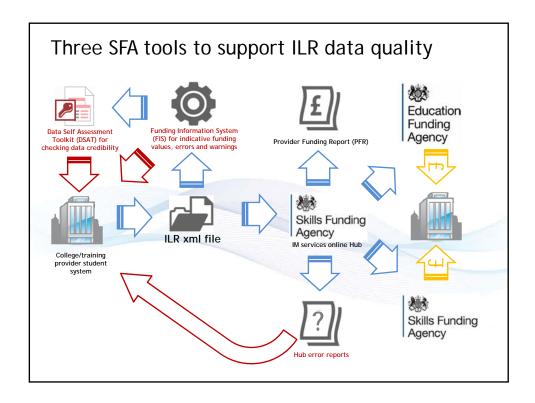
All 19+ Apprenticeships are co-funded (50%) and 25+ have a 20% (NFR £2,092) rate reduction and large employers (1000 staff+) have a further 25% rate reduction. And, achievement is 20% of all









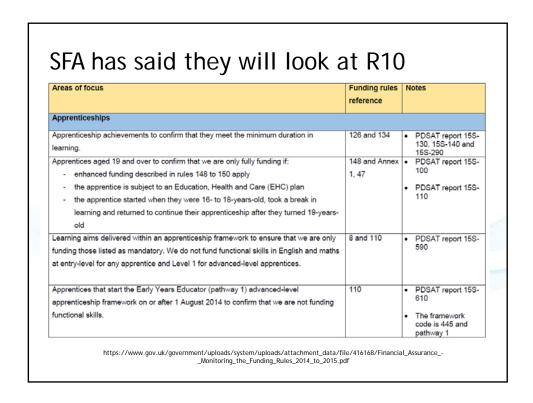


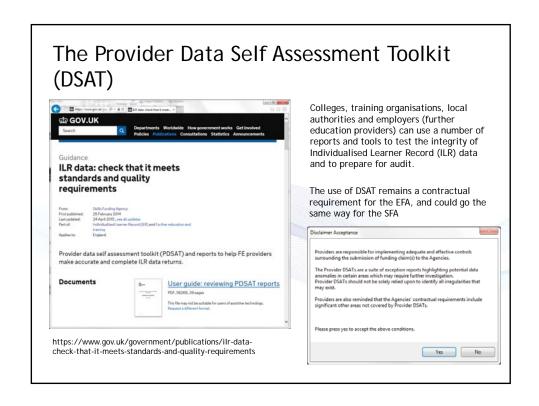
New in-year data checks

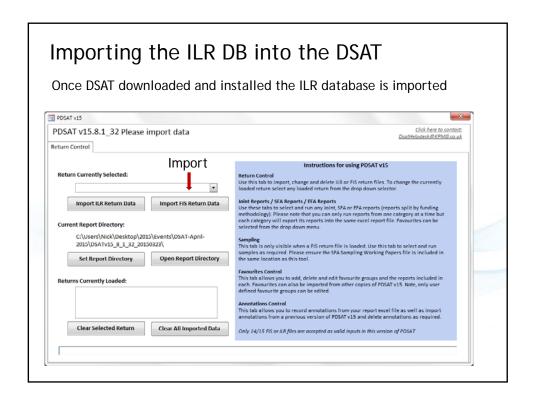
Financial Assurance: Monitoring the Funding Rules 2014 to 2015 Date of issue March 2015

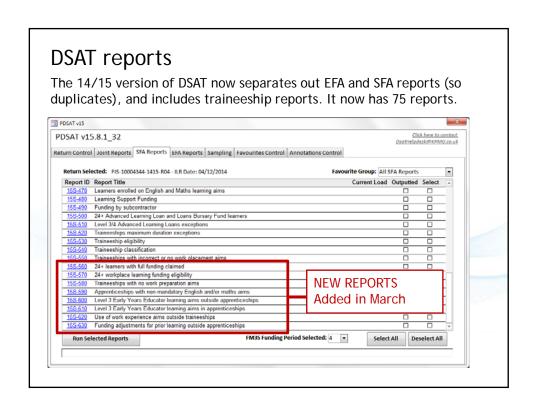
- 1. As part of the Skills Funding Agency's (SFA's) assurance work, and to improve the overall quality of the data reported, we perform a desktop review of how the funding system and funding rules are operating. To do this, we analyse the data reported to us in the Individualised Learner Record (ILR) and from other sources, such as the Learning Records Service (LRS). We analyse data to identify possible funding errors for further investigation.
- 2. This plan lists the current areas that we are monitoring and working on with the further education (FE) sector during the course of the 2014 to 2015 funding year. It assures us that the training provision we buy meets our published funding rules. We will embed this in our normal business processes for this funding year, including our assurance approach and end-of-year payment processes.
- 3. We will add to the plan where we identify further issues, for example through assurance processes or statistical analysis of data for performance measures.
- 4. Colleges and training organisations (providers) should review their own data in the monitored areas, by either of the following:
 - using the reports available on the Hub (once they have submitted ILR data)
 - using the wide range of reports in the latest version of the <u>Provider data self-assessment toolkit</u> (PDSAT); <u>PDSAT has both</u> revised and new reports to support providers in this work.

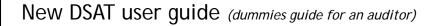
https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/416168/Financial_Assurance_ _Monitoring_the_Funding_Rules_2014_to_2015.pdf

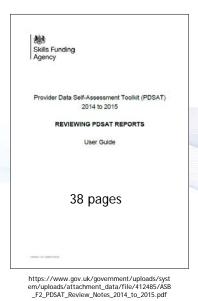












"The user guide will help users of PDSAT v15 to perform detailed reviews of the suite of PDSAT reports for 2014 to 2015. The guide explains how the Provider Financial Management and Assurance (PFMA) team reviews all of the PDSAT reports so it will be of use to providers in preparing for a PFMA assurance review, as well as part of their routine ILR data checking procedures."

Includes very useful guidance on why, how and what to filter for



Trailblazers 'ready to deliver'

				ILK IPS
Sector	Standard	Level	Cap	code
Actuarial	Actuarial Technician	4	£18,000	17
Aerospace	Aerospace Manufacturing Fitter	3	£18,000	3
Automotive	Mechatronics Maintenance Technician	3	£18,000	4
Automotive	Control /Technical Support Engineer	6	£18,000	9
Automotive	Electrical /Electronic Technical Support Engineer	6	£18,000	10
Automotive	Manufacturing Engineer	6	£18,000	11
Automotive	Product Design and Development Engineer	6	£18,000	12
Automotive	Product Design and Development Technician	3	£18,000	13
Dental health	Dental Technician	5	£18,000	18
Dental health	Dental Laboratory Assistant	3	£3,000	19
Dental health	Dental Practice Manager	4	£6,000	20
Digital Industries	Network Engineer	4	£18,000	1
Digital Industries	Software Developer	4	£18,000	2
Digital Industries	Degree Apprenticeship Technology Solutions	6	£18,000	25
Energy and Utilities	Power Network Craftsperson	3	£18,000	6
Financial Services	Relationship Manager (Banking)	6	£18,000	7
Financial Services	Financial Services Administrator	3	£8,000	8
Food and Drink	Food and Drink Maintenance Engineer	3	£18,000	16
Golf greenkeeping (horticulture)	Golf Greenkeeper	2	£6,000	21
ife and Industrial Sciences	Laboratory Technician	3	£18,000	14
ife and Industrial Sciences	Science Manufacturing Technician	3	£18,000	15
Newspaper and broadcast media	Junior Journalist	3	£8,000	22
Property services	Property Maintenance Operative	2	£8,000	23
Rail Design	Railway Engineering Design Technician	3	£18,000	24

https://www.gov.uk/government/publications/apprenticeship-standards-ready-for-delivery/list-of-apprenticeship-standards-



Provider eligibility

The SFA has said to employers looking for providers: "A list of lead providers with apprenticeship funding allocations 2014 to 2015 is on our website"



Allocation / contract values 2014 to 2015 (published January 2015)

MS Excel Spreadsheet, 325KB

This file may not be suitable for users of assistive technology.

https://www.gov.uk/government/publications/sfa-funding-allocations-to-training-providers-2014-to-2015

So to be a **lead provider** you need to already have, or gain, a 2014/15 SFA allocation for apprenticeships (there is no separate budget or allocations process)

The SFA rules and ILR guidance (15/16 not published yet)



68 pages

https://www.gov.uk/government/upload s/system/uploads/attachment_data/file/ 412172/Trailblazer_Apprenticeships_Fund ing_Rules_2014_to_2015_verions_2.pdf



12 pages

https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/377319/Trailblazer_ILR_guidance_21Nov2014_v1.pdf

Framework 'v' Standards funding Frameworks (current) Trailblazer standards

Tranieworks (current)

Trailblazer standards (new)

12/13 listed rates per qual on LARS not linked to fee

Rate differs per age (16-18, 19-23 & 24+ & 19+ co-funding)

Weightings PW, DU and ACU

Achievement 20% of funding, paid to provider

Discount (25%) for employer with 1000+ employees

16-24 Apprenticeship Grant for Employers (AGE) for less than 50 employees

One of 5 capped rates per standard with link to fee

Rate same regardless of age with 16-18 employer incentive only

No DU or ACU weightings

Completion payment

No incentive payment to employers with 50 or more staff

Small employer (less than 50 employees) incentive paid to the employer

The Core Government Contribution

 Funding band
 1
 2
 3
 4
 5

 SFA funding cap (CGC)
 £2,000
 £3,000
 £6,000
 £8,000
 £18,000

Why?: Pay for training and assessment

Each standard is set a CGC band, currently published online, but not in a table format (on each page for a standard): www.gov.uk/government/collections/apprenticeship-standards

The CGC value linked to the fee. For every £1 in cash fee the CGC value is £2 (or double), up to the cap

Employer fee at cap level £1,000 £1,500 £3,000 £4,000 £9,000

When?: SFA expect fee and CGC payment

schedule to be negotiated with employer

Employer incentive payments

Three employer incentive payments:

- 16-18 apprentice
- Small business (<50 staff)
- Completion (successful)

Value of incentive payment is linked to funding band

The negotiated fee does not impact on incentive value, nor is it linked to provider payment schedule

Lead providers receive the incentive payment based on ILR submission which "must be passed, in full, to the employer within 10 working days"

16-18 employer incentive payment

Funding band	1	2	3	4	5
Recruiting a 16-18 year old (paid to employer):	£600	£900	£1,800	£2,400	£5,400

Why?: "intended to reflect the fact that such

apprentices require a greater level of supervision, guidance, education and

induction in the workplace"

Who?: For apprentices aged 16, 17 or 18 at the

start date of the apprenticeship

When?: Paid 50% after three months and

remaining 50% after 12 months

How?: Payment is triggered by date of birth and start date in ILR

Small business employer incentive payment

For small business (<50 staff) (paid to employer): $\begin{array}{c|cccc} \hline \text{Funding band} & 1 & 2 & 3 & 4 & 5 \\ \hline \text{For small business (<50 staff)} & \text{£500} & \text{£500} & \text{£900} & \text{£1,200} & \text{£2,700} \\ \hline \end{array}$

Why?: "recognition of additional costs that small

employers face when taking on an apprentice"

Who?: Business with 49 or fewer full or part-

time employees

When?: Paid 100% three months after

apprentice starts

How?: To trigger the payment providers must use code SEM1 in

the ILR Employment Status monitoring fields.

Successful completion incentive payment

Why?: To support the costs of assessment

Who?: All employers eligible, but to ensure

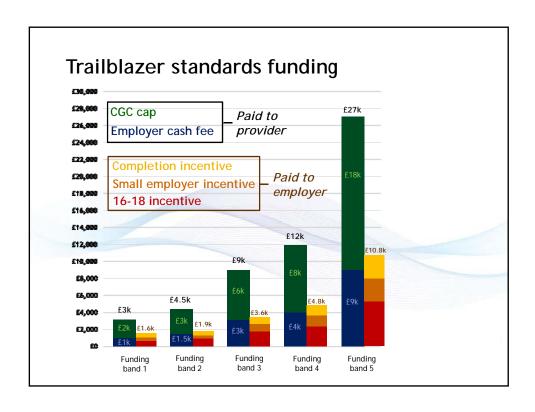
independence "assessments must involve a third party who does not stand to benefit

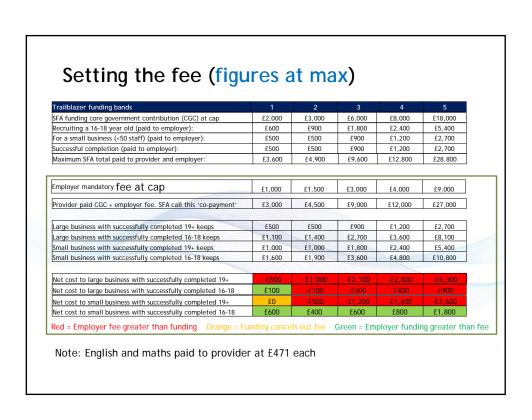
financially from the outcome."

When?: Paid when ILR recorded as achieved

Note: Further advice about completion eligibility requirements

and assessment registration arrangement published in January





Trailblazer funding bands		2	3	4	5
SFA funding core government contribution (CGC) at cap	£2,000	£3,000	£6,000	£8,000	£18,000
Recruiting a 16-18 year old (paid to employer):	£600	£900	£1,800	£2,400	£5,400
For a small business (<50 staff) (paid to employer):	£500	£500	£900	£1,200	£2,700
Successful completion (paid to employer):	£500	£500	£900	£1,200	£2,700
Maximum SFA total paid to provider and employer:	£3,600	£4,900	£9,600	£12,800	£28,800
Employer mandatory fee at half cap	£500	£750	£1,500	£2,000	£4,500
Provider paid (SFA + employer fee)	£1,500	£2,250	£4,500	£6,000	£13,500
Large business with successfully completed 19+ keeps	£500	£500	£900	£1,200	£2,700
Large business with successfully completed 16-18 keeps	£1,100	£1,400	£2,700	£3,600	£8,100
Small business with successfully completed 19+ keeps	£1,000	£1,000	£1,800	£2,400	£5,400
Small business with successfully completed 16-18 keeps	£1,600	£1,900	£3,600	£4,800	£10,800
Net cost to large business with successfully completed 19+	£0	-£250	-£600	-£800	-£1,800
Net cost to large business with successfully completed 16-18	£600	£650	£1,200	£1,600	£3,600
Net cost to small business with successfully completed 19+	£500	£250	£300	£400	£900
Net cost to small business with successfully completed 16-18	£1,100	£1,150	£2,100	£2,800	£6,300

